

Summary of FY2017/3 Third Quarter Business Results (April to December 2016)

February 14th, 2017
Tokyo Seimitsu Co., Ltd.
Ticker Symbol: 7729.T



Cautionary Statement with respect to Forward-Looking Statements

Disclaimer:

- ◆ This presentation data contains “forward-looking statements” that are based on current best available information and policies.
- ◆ There are various factors such as world economic conditions and semiconductor/automobile market conditions which will directly and indirectly impact the Company’s results in the future.
- ◆ As a result, future outcomes may differ from those projected in this presentation.



FY2017/3 1st to 3rd Quarter (April – Dec. 2016)

Accumulated Business Results

(Billions of Yen)

	FY2016/3	FY2017/3	
	1Q to 3Q 9 months	1Q to 3Q 9 months	YoY(%)
Sales	52.4	56.7	+8%
SPE Segment	31.7	37.4	+18%
Metrology Segment	20.7	19.3	- 7%
Operating Income	9.8	9.7	- 1%
SPE	5.8	6.6	+14%
<i>Operating Income Ratio</i>	18%	18%	-
Metrology	4.1	3.2	- 22%
<i>Operating Income Ratio</i>	20%	17%	-
Ordinary Income	10.0	9.8	- 2%
Net Income Attributable to Owners of the Parent	7.2	6.0	- 16%



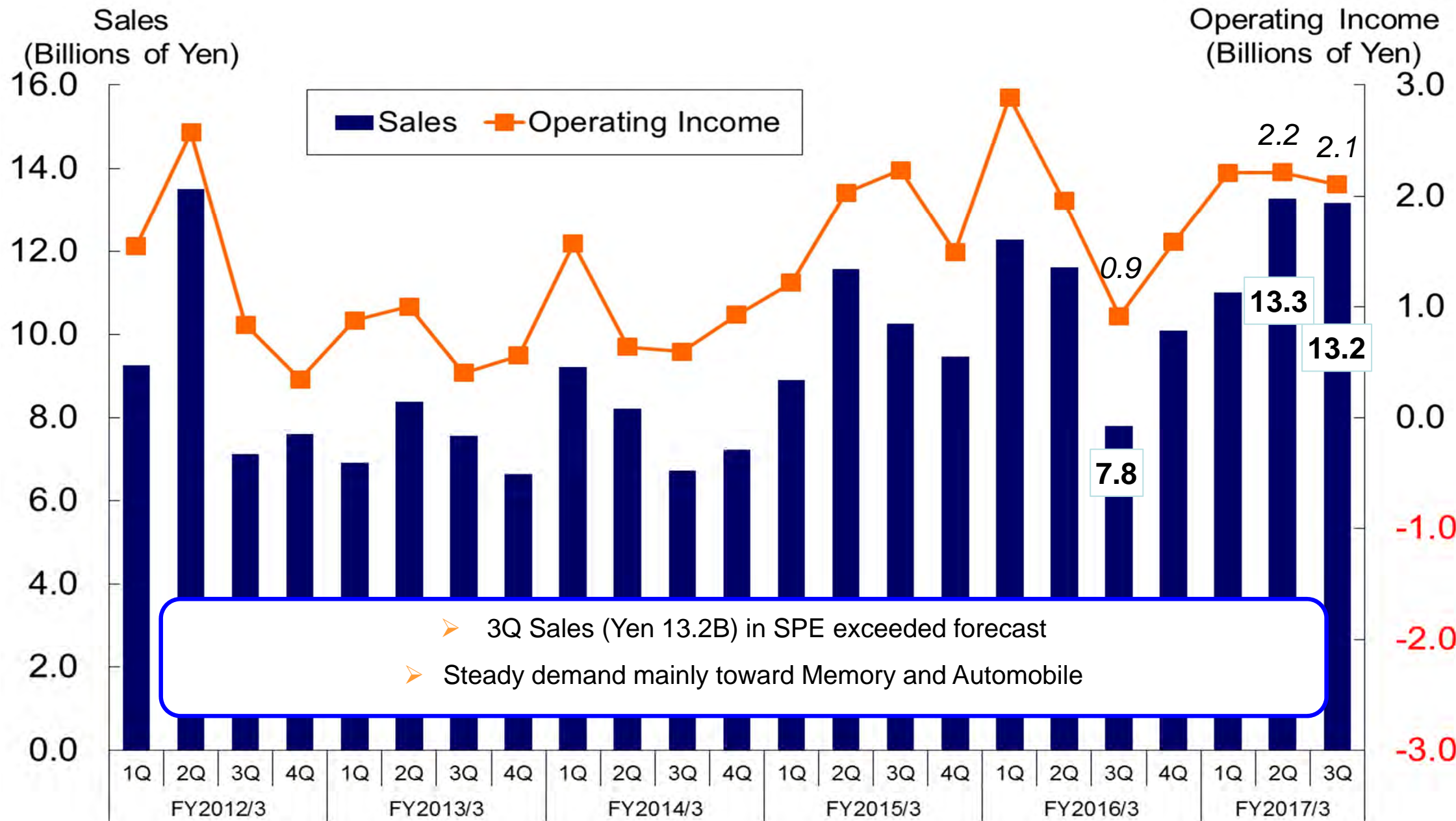
FY2017/3 3rd Quarter(Oct. – Dec. 2016)

Business Results

(Billions of Yen)	FY2016/3				FY2017/3				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	QoQ(%)	YoY(%)
Sales	18.4	19.6	14.4	17.9	16.3	20.9	19.5	- 7%	+35%
SPE Segment	12.3	11.6	7.8	10.1	11.0	13.3	13.2	- 1%	+69%
Metrology Segment	6.1	8.0	6.6	7.8	5.3	7.6	6.3	- 17%	- 4%
Operating Income	3.9	3.8	2.2	3.4	2.9	3.7	3.2	- 15%	+44%
SPE	2.9	2.0	0.9	1.6	2.2	2.2	2.1	- 5%	+130%
<i>Operating Income Ratio</i>	24%	17%	12%	16%	20%	17%	16%		
Metrology	1.0	1.8	1.3	1.8	0.6	1.5	1.1	- 30%	-18%
<i>Operating Income Ratio</i>	16%	22%	19%	23%	12%	20%	17%		
Ordinary Income	3.9	3.7	2.3	3.2	2.6	3.8	3.5	- 8%	+49%
Net Income Attributable to Owners of the Parent	2.8	2.7	1.7	2.5	1.9	2.8	1.4	- 51%	- 21%



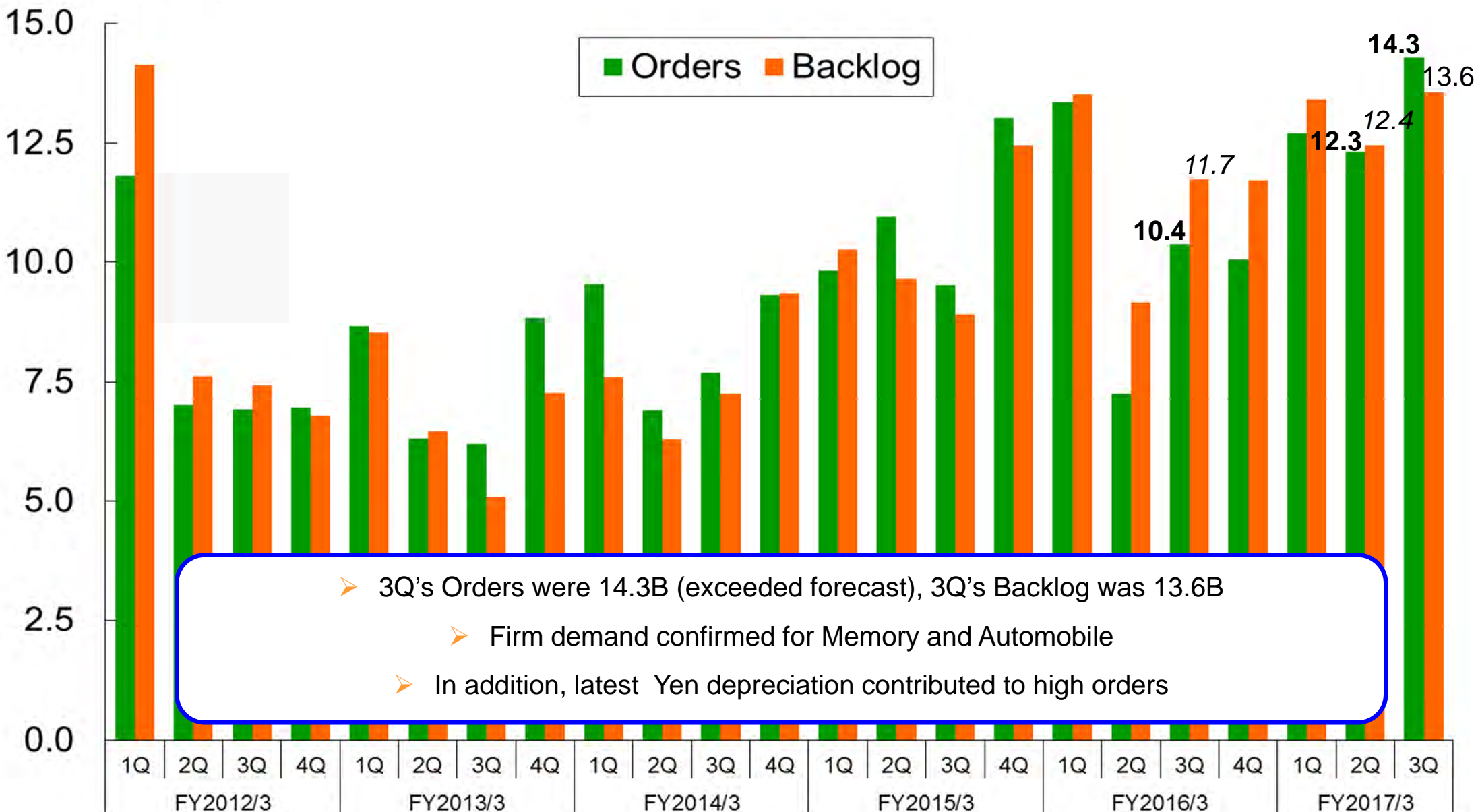
SPE Segment – Business Trends





SPE Segment – Order Status

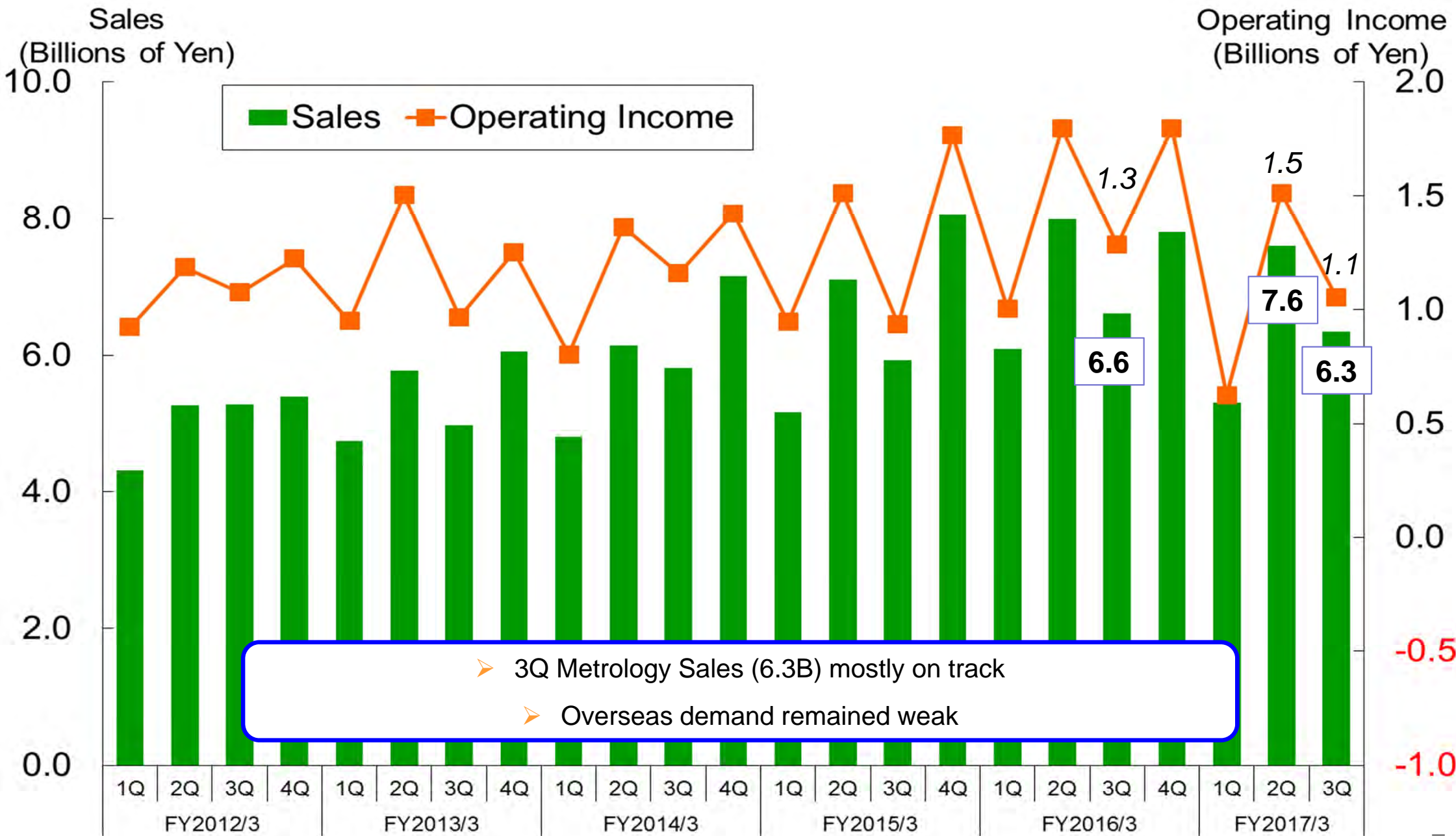
(Billions of Yen)



- 3Q's Orders were 14.3B (exceeded forecast), 3Q's Backlog was 13.6B
- Firm demand confirmed for Memory and Automobile
- In addition, latest Yen depreciation contributed to high orders

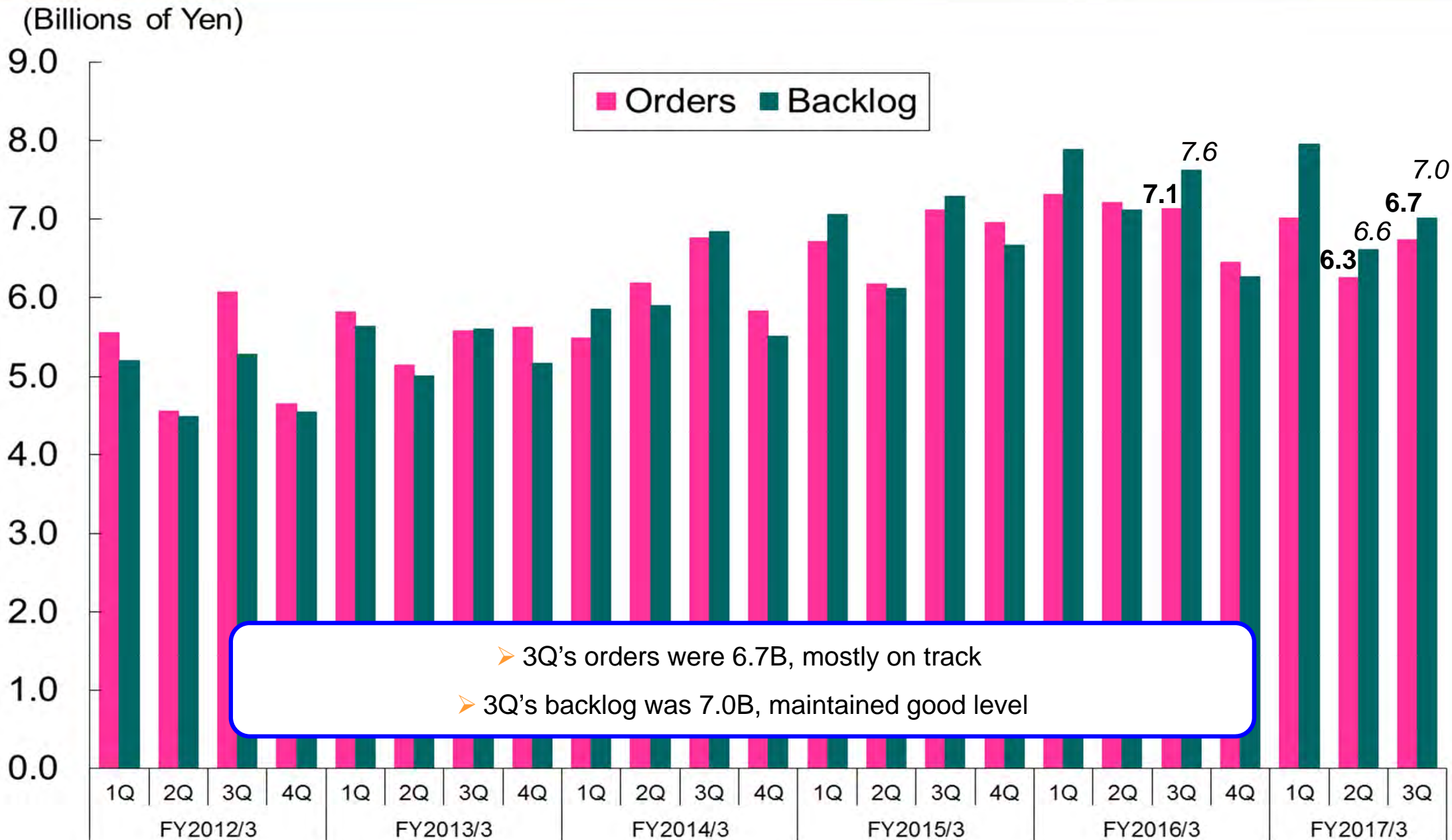


Metrology Segment – Business Trends





Metrology Segment – Order Status





FY2017/3 3Q(Dec.2016)

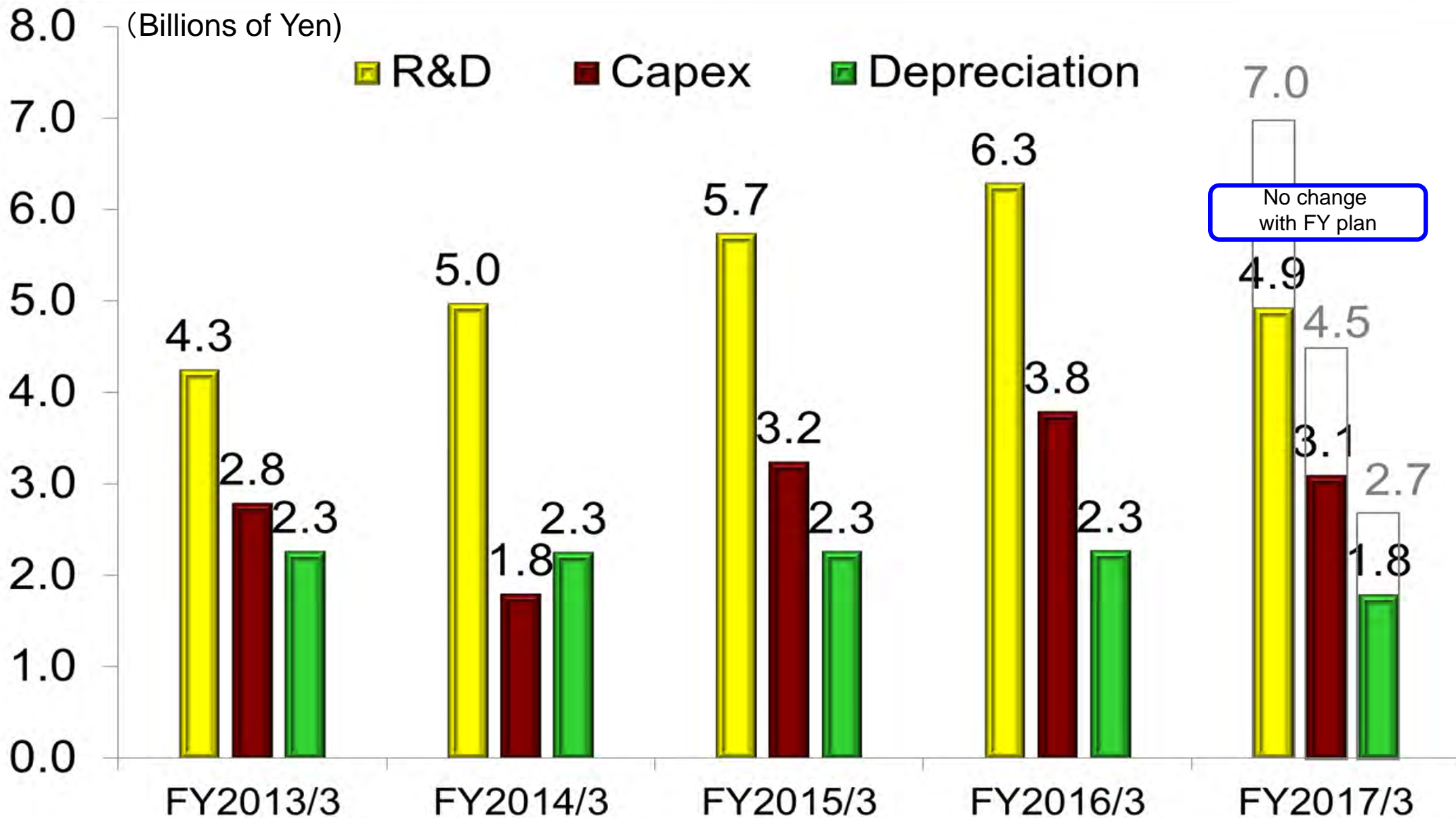
Balance Sheet

Assets (Billions of Yen)	Mar/E 2016	Dec/E 2016	Diff.	Liabilities, Net Assets (Billions of Yen)	Mar/E 2016	Dec/E 2016	Diff.
Cash	27.4	31.8	+4.4	Accounts Payable (*2)	11.8	16.6	+4.8
Accounts Receivable (*1)	26.0	25.7	-0.3	Short term Debt	1.2	1.3	+0.1
Inventories	16.1	17.5	+1.4	Others	8.4	8.1	-0.3
Others	3.2	2.5	-0.7	Total Current Liabilities	21.4	26.0	+4.6
Total Current Assets	72.7	77.5	+4.8	Total Fixed Liabilities	1.1	0.7	-0.4
Fixed Assets	29.2	31.7	+2.5	Total Liabilities	22.5	26.8	+4.2
Total Assets	101.9	109.2	+7.3	Net Assets	79.4	82.5	+3.0
				Total (Int. bearing debt)	101.9 (1.6)	109.2 (1.3)	+7.3 (-0.3)

(*1) Incl. Trade notes and Electronically Recorded Monetary Claims (*2) Incl. Trade notes and Electronically recorded obligations-operating



R&D, Capex & Depreciation



(9 mths results, FY plan)



Forecast for FY2017/3 (April 2016 – March 2017)

(Billions of Yen except dividend)	FY2017/3	Diff. from prev. forecast
	Full Year	Full Year
Sales	72.5	±0.0
Operating Income	13.0	±0.0
Ordinary Income	12.8	±0.0
Net Income <small>Attributable to Owners of a Parent</small>	9.4	±0.0
Dividend per share	68 Yen	±0 Yen

- **There are no revisions to the Forecast for FY2016 FY previously announced on Nov. 11th, 2016.**



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