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TOKYO SEIMITSU CO., LTD.  
Summary of FY2019/3 First Quarter  
Business Results  
(April 2018 to June 2018)

August 10<sup>th</sup>, 2018  
TOKYO SEIMITSU CO., LTD.  
Ticker Symbol: 7729.T

## ◆ Cautionary Statement with respect to Forward-Looking Statements

- This presentation data contains “forward-looking statements” that are based on current best available information and policies.
- There are various factors such as world economic conditions and semiconductor/automobile market conditions which will directly and indirectly impact the Company’s results in the future.
- As a result, future outcomes may differ from those projected in this presentation.

## ◆ Wordings and Data in presentation

- Unless otherwise noted, “SPE” denotes our Semiconductor Production Equipment Business Segment, and “Metrology (or Metr.)” denotes our Metrology Business Segment.
- Information listed in this presentation is summarized in Billions of Yen or percentage except as otherwise noted. As a result, there may be a case where the total of individual amount and total amounts in each matter may differ.

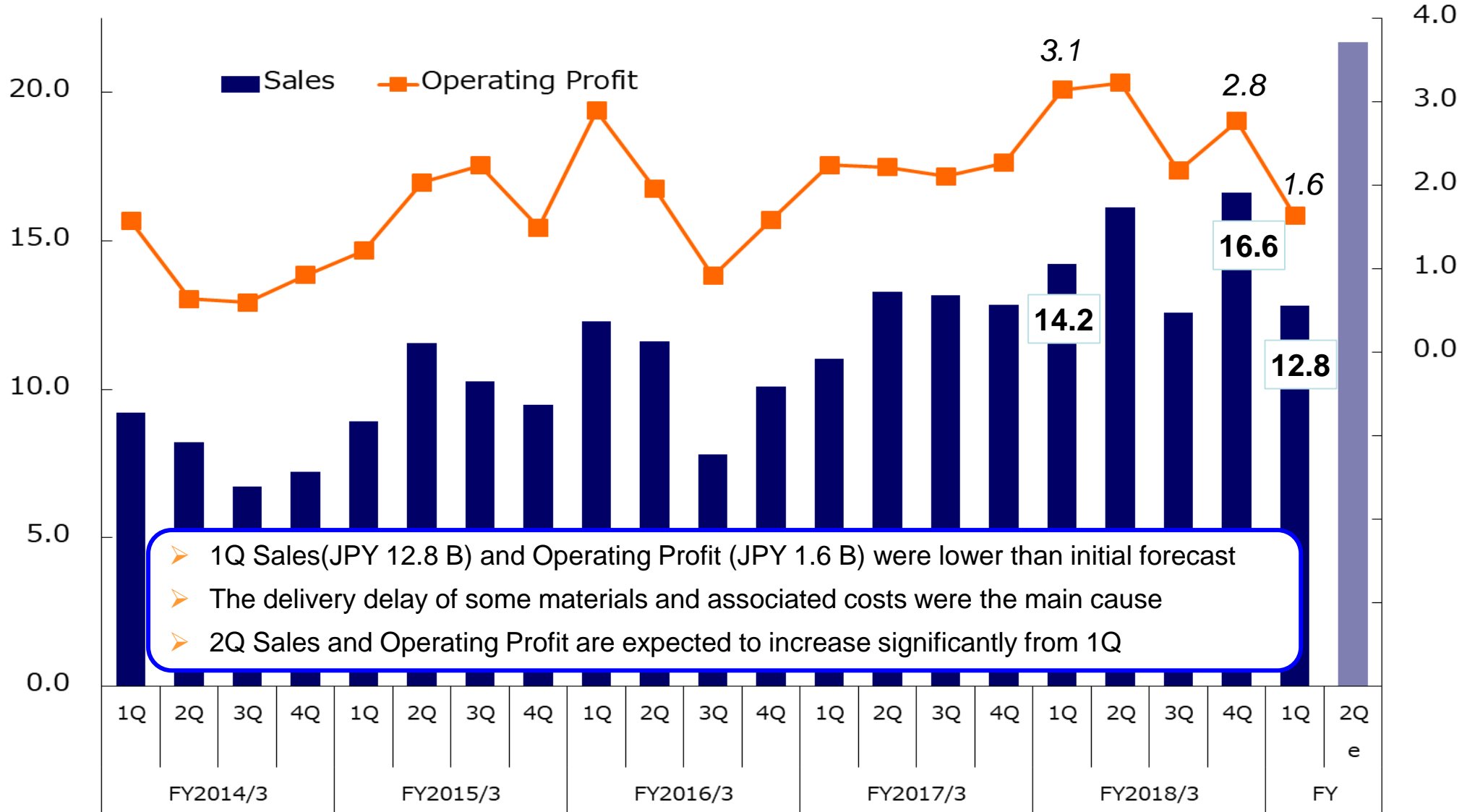
## ◆ Audit procedure

- This presentation is not subject to audit procedures.

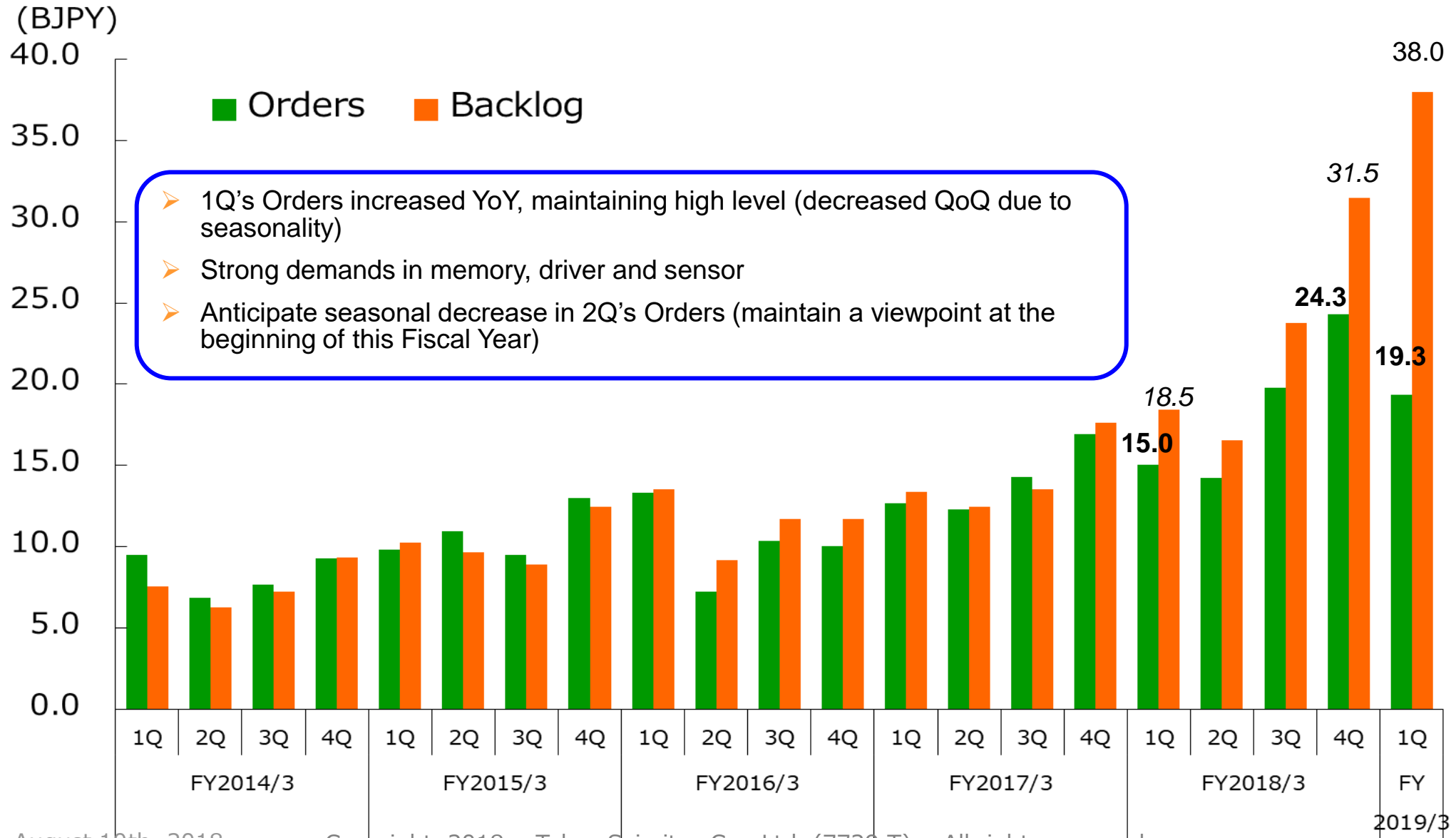
(Billions of Yen)	FY2018/3				FY2019/3		
	1Q	2Q	3Q	4Q	1Q	QoQ(%)	YoY(%)
<b>Sales</b>	19.9	23.8	19.2	25.3	19.8	-22%	- 0%
SPE Segment	14.2	16.1	12.6	16.6	12.8	-23%	- 10%
Metrology Segment	5.7	7.6	6.7	8.7	7.0	-19%	+23%
<b>Operating Income</b>	4.0	4.9	3.6	4.8	3.1	-34%	- 22%
SPE	3.1	3.1	2.2	2.8	1.6	-41%	- 48%
<i>Operating Income Ratio</i>	22%	20%	17%	17%	13%	-	-
Metrology	0.9	1.6	1.4	2.0	1.5	-24%	+68%
<i>Operating Income Ratio</i>	16%	22%	22%	23%	21%	-	-
<b>Ordinary Income</b>	4.1	4.9	3.6	4.6	3.4	-28%	- 19%
<b>Net Income</b> <small>Attributable to Owners of the Parent</small>	2.9	3.5	2.6	3.8	2.6	-32%	- 12%

Sales (BJPY)

Operating Profit (BJPY)

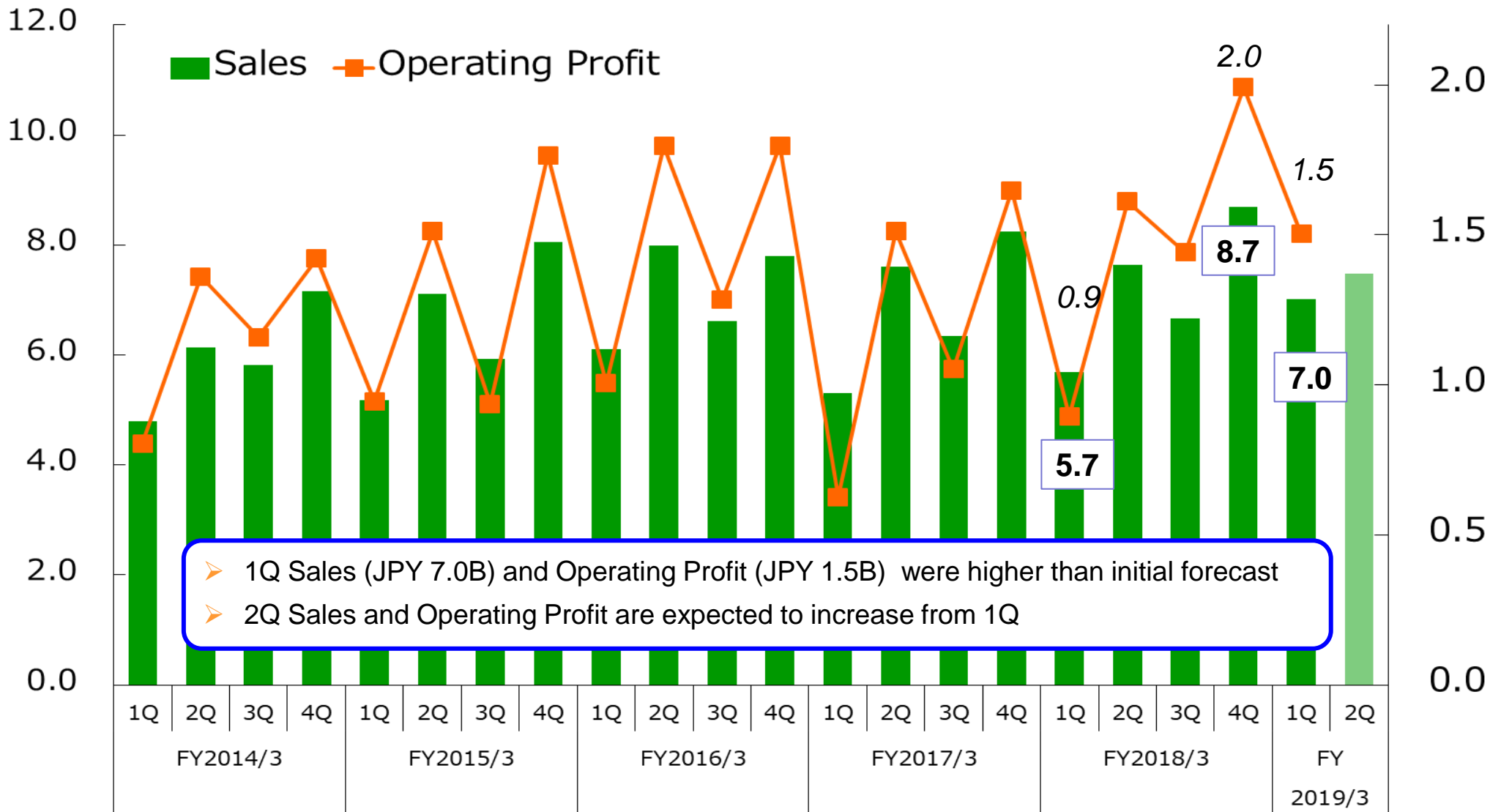


- 1Q Sales(JPY 12.8 B) and Operating Profit (JPY 1.6 B) were lower than initial forecast
- The delivery delay of some materials and associated costs were the main cause
- 2Q Sales and Operating Profit are expected to increase significantly from 1Q

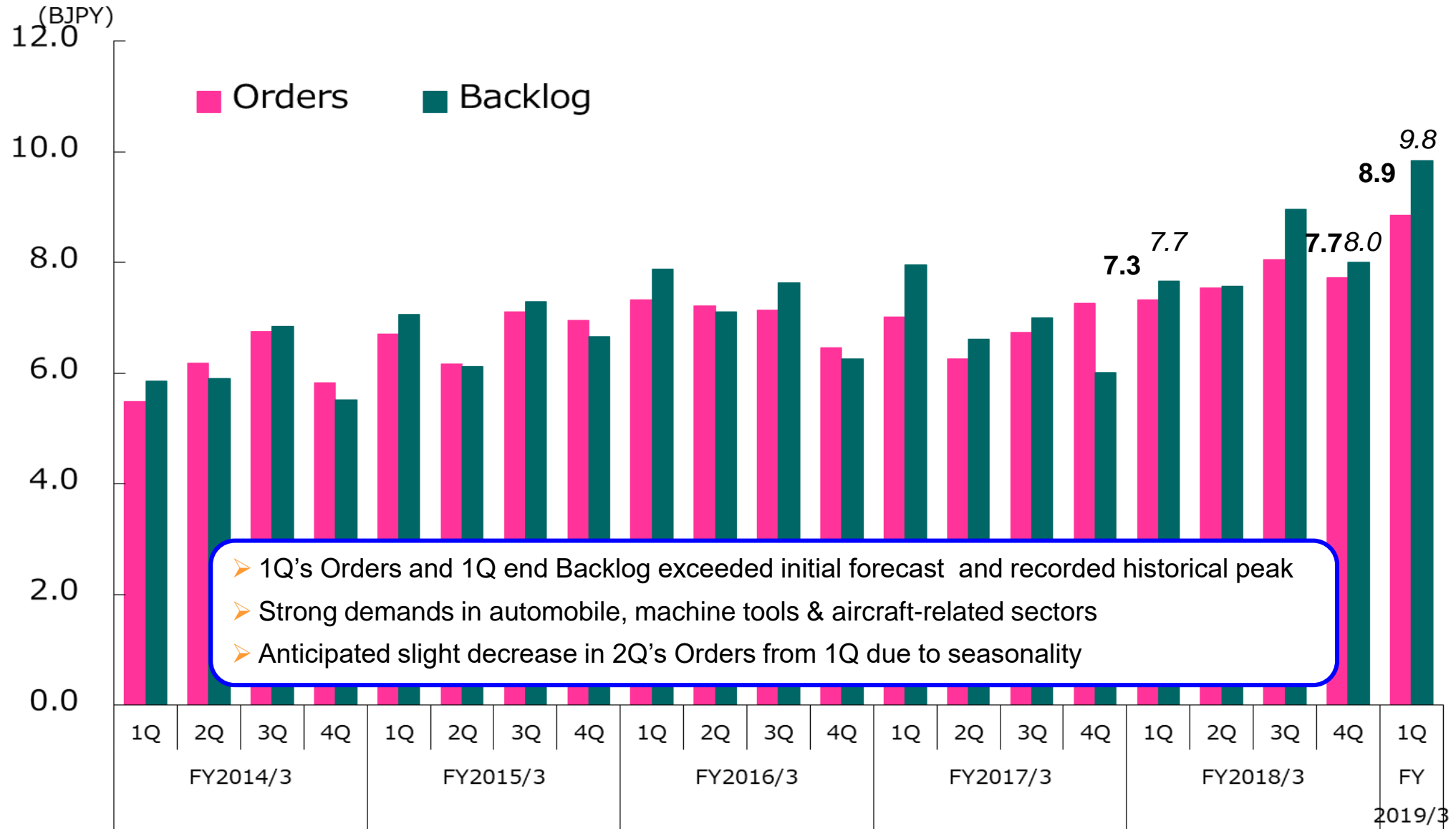


Sales (BJPY)

Operating profit(BJPY)



➤ 1Q Sales (JPY 7.0B) and Operating Profit (JPY 1.5B) were higher than initial forecast  
 ➤ 2Q Sales and Operating Profit are expected to increase from 1Q



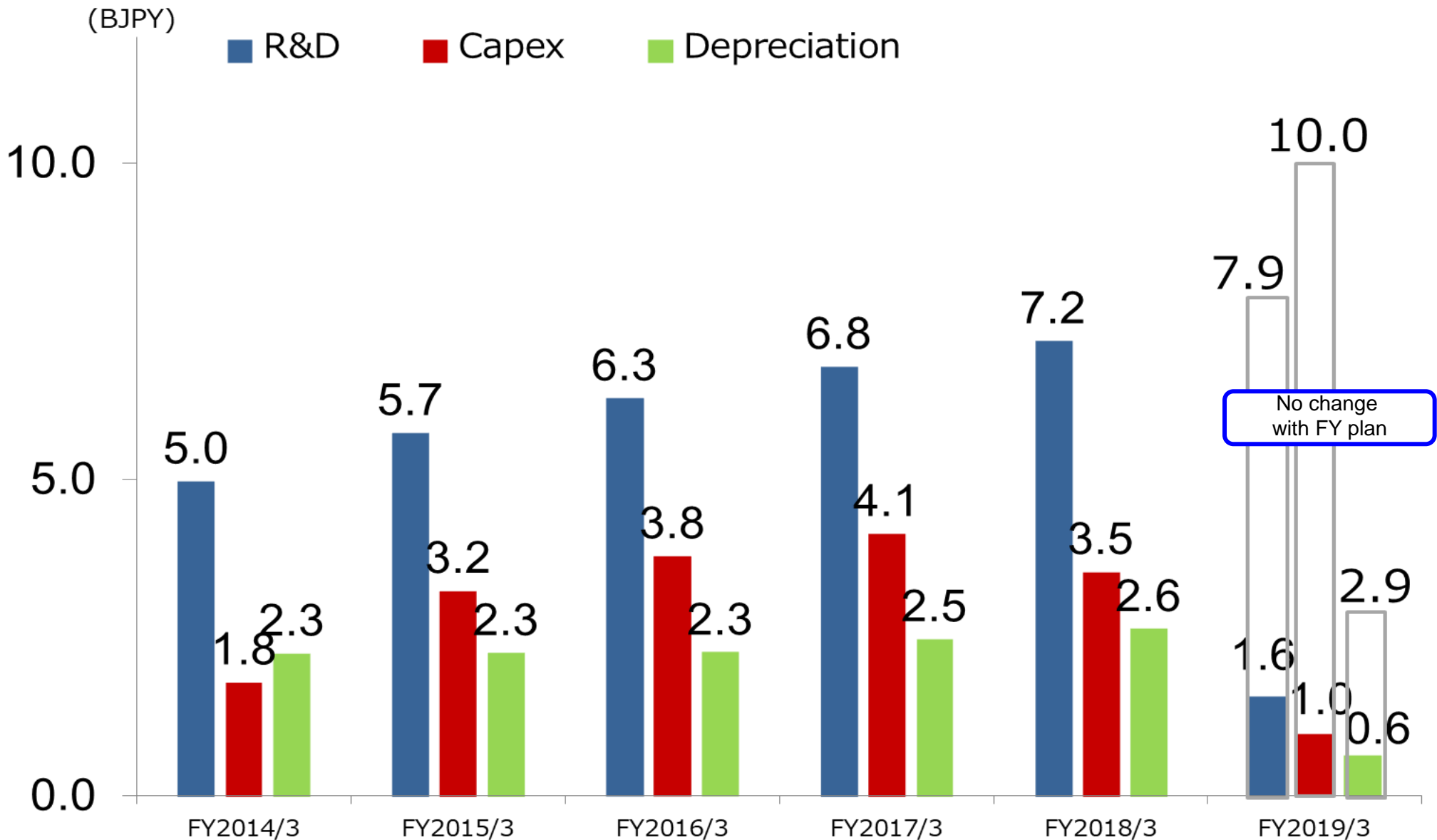
# FY2019/3 1Q(June 2018)

## Balance Sheet

Assets (Billions of Yen)	Mar/E 2018	June/E 2018	Diff.	Liabilities, Net Assets (Billions of Yen)	Mar/E 2018	June/E 2018	Diff.
Cash	37.2	<b>36.9</b>	-0.3	Accounts Payable (*2)	21.9	<b>23.6</b>	+1.8
Accounts Receivable (*1)	33.4	<b>30.0</b>	-3.5	Short term Debt	1.3	<b>1.3</b>	±0.0
Inventories	22.3	<b>26.7</b>	+4.4	Others	9.6	<b>8.1</b>	-1.5
Others	2.0	<b>0.9</b>	-1.1	<b>Total Current Liabilities</b>	32.8	<b>33.1</b>	+0.3
<b>Total Current Assets</b>	95.0	<b>94.5</b>	-0.5	<b>Total Fixed Liabilities</b>	0.7	<b>0.7</b>	-0.0
<b>Fixed Assets</b>	37.9	<b>38.1</b>	+0.2	<b>Total Liabilities</b>	33.5	<b>33.8</b>	+0.3
<b>Total Assets</b>	132.9	<b>132.6</b>	-0.3	<b>Net Assets</b>	99.4	<b>98.8</b>	-0.5
				<b>Total</b> (Int. bearing debt)	132.9 (1.3)	<b>132.6</b> <b>(1.4)</b>	-0.3 (+0.0)

(\*1) Incl. Trade notes and Electronically Recorded Monetary Claims (\*2) Incl. Trade notes and Electronically recorded obligations-operating





# Forecast for FY2019/3 (April 2018 – March 2019)

(Billions of Yen)	FY2019/3		Diff. from prev. forecast	
	1H Forecast	Full Year Forecast	1H Forecast	Full Year Forecast
<b>Sales</b>	49.0	98.0	+ 0.8	+ 3.0
SPE	34.5	68.4	+ 0.8	+ 3.0
Metrology	14.5	29.6	± 0.0	± 0.0
<b>Operating Income</b>	8.5	17.5	- 1.2	- 1.0
<b>Ordinary Income</b>	8.5	17.5	- 1.2	- 1.0
<b>Net Income</b> attributable to Owners of the parent	6.4	12.8	- 0.5	- 0.3

- The Company revised its business forecasts previously announced on May 15th, 2018, due to increased demand, material price hike, and accounting impacts associated with increase in inventories more than anticipated particularly in SPE segment.
- No revision in dividend forecast



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