



**Tokyo Seimitsu Co., Ltd**  
**Summary of FY2014 Third Quarter**  
**Business Results**  
**(April 2013 to December 2013)**

**February 12<sup>th</sup>, 2014**  
**Tokyo Seimitsu Co., Ltd**



# FY2014 1<sup>st</sup> to 3<sup>rd</sup> quarter (April 2013 – Dec. 2013) Accumulated Business Result

(Billions of Yen)	FY2013	FY2014	
	1Q to 3Q 9 months	1Q to 3Q 9 months	YoY(%)
<b>Sales</b>	<b>38.3</b>	<b>40.9</b>	+7%
Semiconductor	22.8	<b>24.1</b>	+6%
Metrology	15.5	<b>16.8</b>	+8%
<b>Operating Income</b>	<b>5.7</b>	<b>6.1</b>	+7%
Semiconductor	2.3	2.8	+23%
<i>Operating Income Ratio</i>	10.0%	11.6%	-
Metrology	3.4	3.3	-3%
<i>Operating Income Ratio</i>	22.1%	19.8%	-
<b>Ordinary Income</b>	<b>5.9</b>	<b>6.6</b>	+11%
<b>Net Income</b>	<b>2.4</b>	<b>4.2</b>	+76%

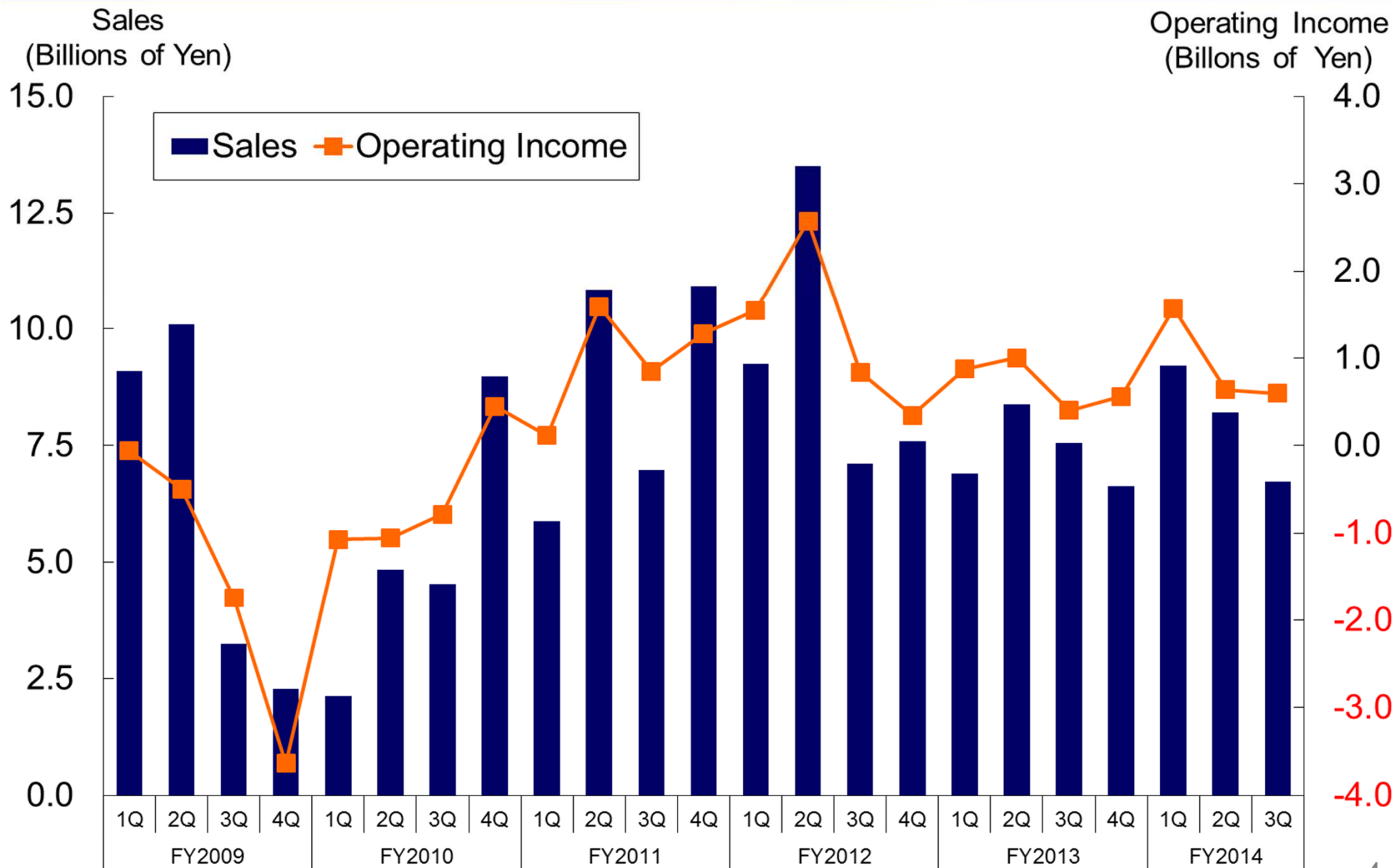


# FY2014 3<sup>rd</sup> Quarter (Oct. 2013 – Dec.2013) Business Result

(Billions of Yen)	FY2013				FY2014				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	QoQ (%)	YoY (%)
<b>Sales</b>	11.6	14.2	12.5	12.7	14.0	14.4	<b>12.5</b>	-13%	+0%
Semiconductor	6.9	8.4	7.5	6.6	9.2	8.2	6.7	-18%	-11%
Metrology	4.7	5.8	5.0	6.1	4.8	6.1	5.8	-5%	+17%
<b>Operating Income</b>	1.8	2.5	1.4	1.8	2.4	2.0	<b>1.8</b>	-12%	+28%
Semiconductor	0.9	1.0	0.4	0.6	1.6	0.6	0.6	-7%	+48%
<i>Operating Income Ratio</i>	13%	12%	5%	8%	17%	8%	9%	-	-
Metrology	0.9	1.5	1.0	1.3	0.8	1.4	1.2	-15%	+20%
<i>Operating Income Ratio</i>	20%	26%	19%	21%	17%	22%	20%	-	-
<b>Ordinary Income</b>	1.9	2.4	1.6	2.0	2.6	2.0	<b>2.0</b>	+2%	+23%
<b>Net Income</b>	1.2	0.0	1.1	1.6	1.7	1.2	<b>1.3</b>	+10%	+15%



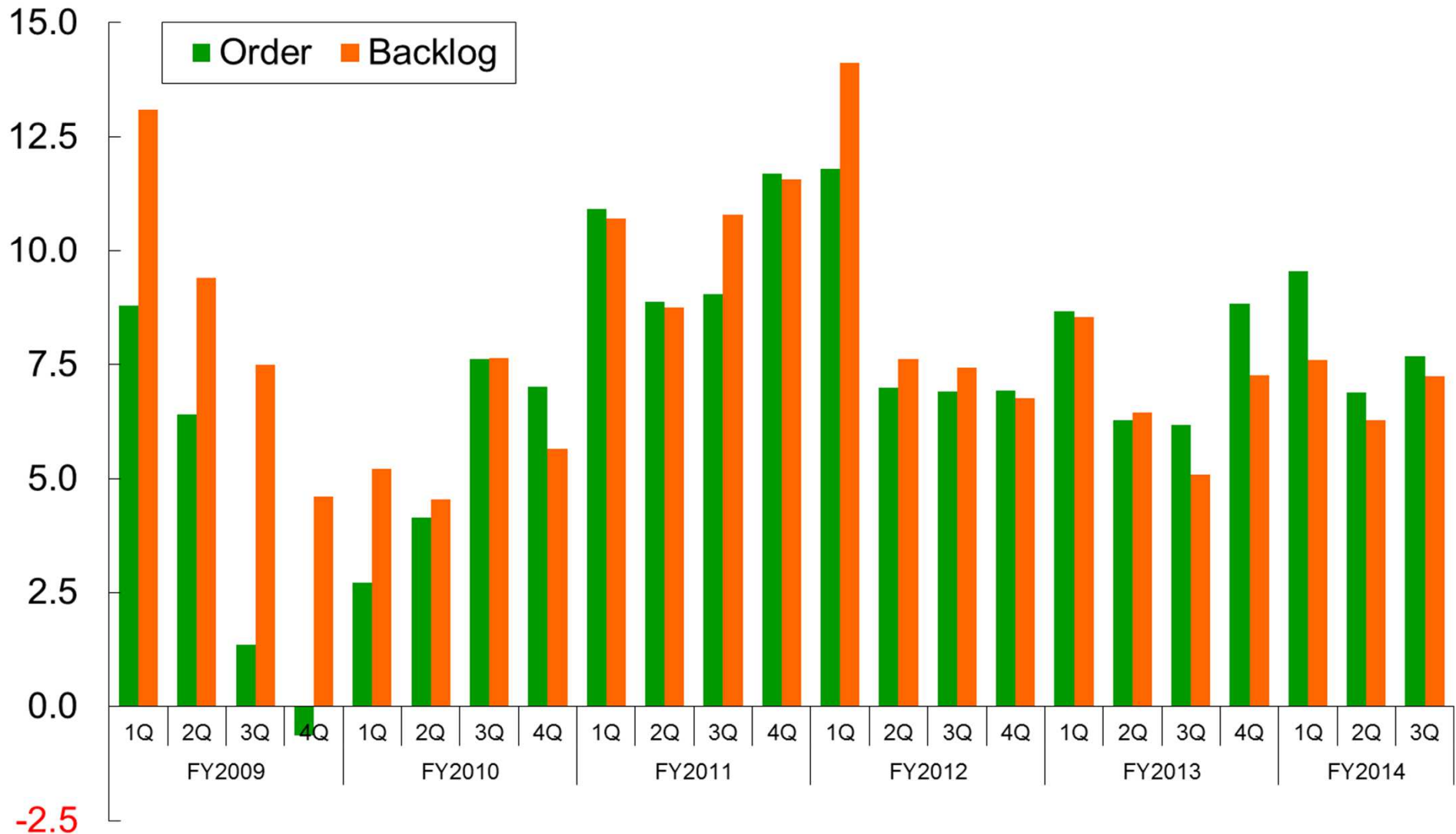
# SPE segment – Business Trends





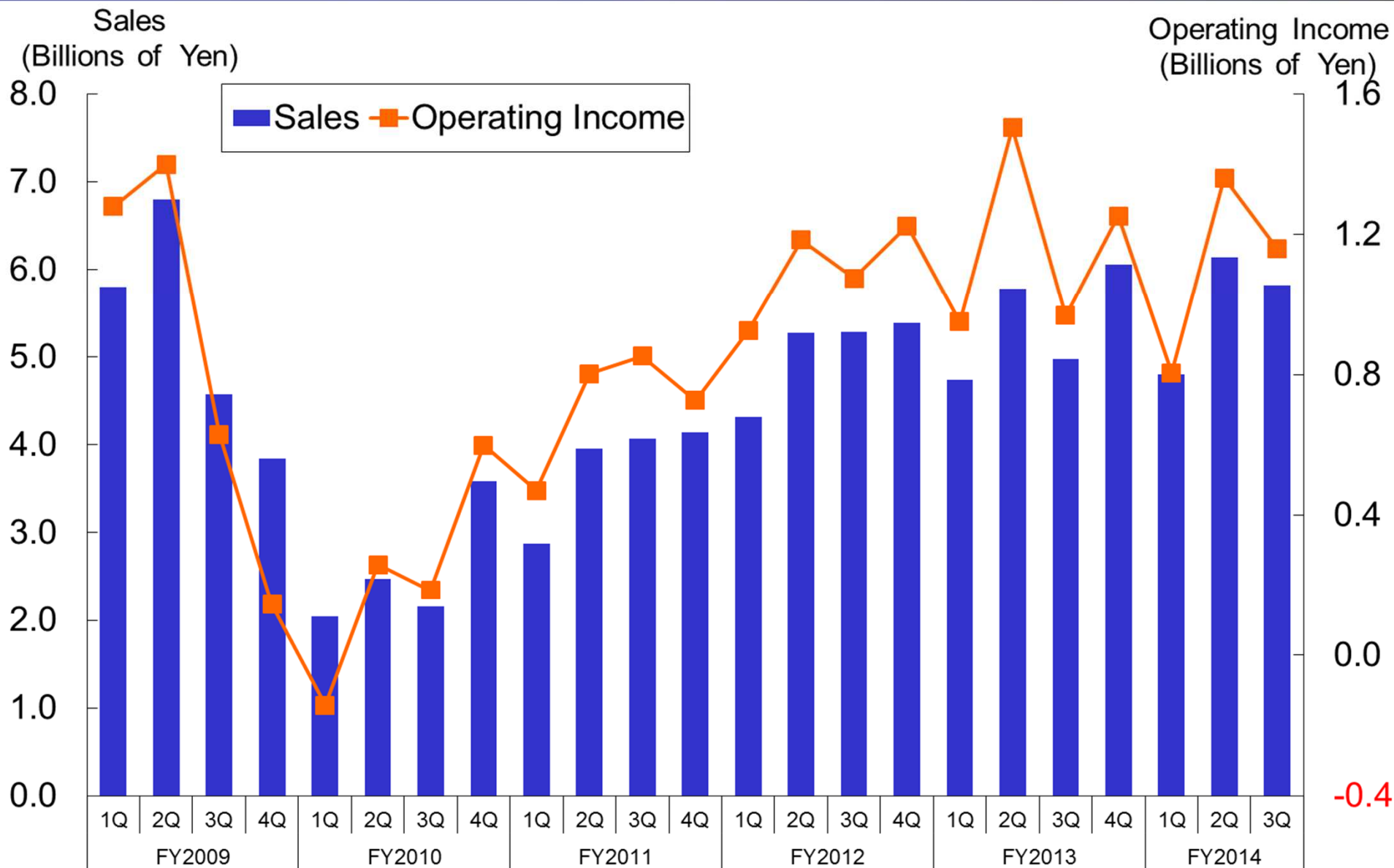
# SPE Segment – Order Status

(Billions of Yen)





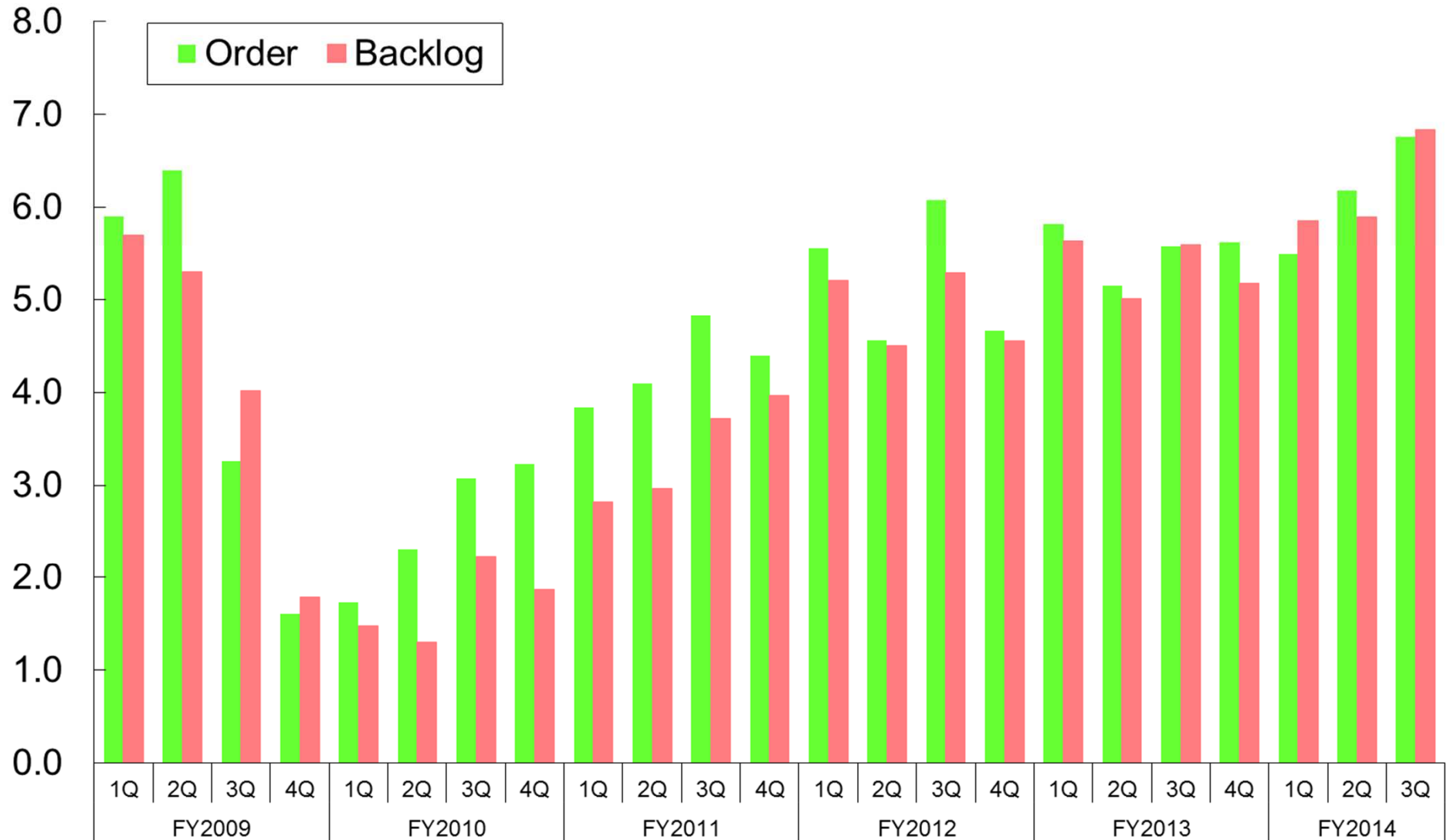
# Metrology Segment – Business Trends





# Metrology Segment – Order Status

(Billions of Yen)





# FY2014 3<sup>rd</sup> Quarter (Dec. 2013) Balance Sheet

(Billions of Yen)

Assets	Mar/E 2013	Dec/E 2013	Diff.	Liabilities Net Assets	Mar/E 2013	Dec/E 2013	Diff.
Cash	18.3	<b>19.6</b>	<b>+1.4</b>	Accounts Payable	9.3	<b>9.3</b>	<b>-0.0</b>
Accounts Receivable	16.3	<b>19.7</b>	<b>+3.4</b>	Short term Debt	1.3	<b>1.3</b>	<b>±0.0</b>
Inventories	14.2	<b>12.8</b>	<b>-1.4</b>	Others	6.8	<b>4.6</b>	<b>-2.1</b>
Others	3.0	<b>1.8</b>	<b>-1.2</b>	<b>Total Current Liabilities</b>	<b>17.4</b>	<b>15.3</b>	<b>-2.1</b>
<b>Total Current Assets</b>	<b>51.8</b>	<b>54.0</b>	<b>+2.2</b>	<b>Total Fixed Liabilities</b>	<b>3.2</b>	<b>2.4</b>	<b>-0.8</b>
Fixed Assets	26.1	<b>26.0</b>	<b>-0.0</b>	<b>Total Liabilities</b>	<b>20.6</b>	<b>17.7</b>	<b>-2.9</b>
<b>Total Assets</b>	<b>77.9</b>	<b>80.0</b>	<b>+2.1</b>	<b>Net Assets</b>	<b>57.3</b>	<b>62.3</b>	<b>+5.0</b>
				<b>Total (Int. bearing debt)</b>	<b>77.9 (5.0)</b>	<b>80.0 (2.5)</b>	<b>+2.1 (-2.5)</b>





# Forecast for FY2014 (April 2013 – March 2014)

(Billions of Yen)	FY2014		Diff. from prev. forecast	
		Full Year		Full Year
<b>Sales</b>		<b>54.0</b>		<b>±0.0</b>
<b>Operating Income</b>		<b>8.0</b>		<b>±0.0</b>
<b>Ordinary Income</b>		<b>8.0</b>		<b>±0.0</b>
<b>Net Income</b>		<b>5.2</b>		<b>±0.0</b>

(Yen)	Dividend per share		Diff. from prev. forecast	
		Full Year		Full Year
<b>Dividend per share</b>		<b>20 Yen</b>		<b>±0Yen</b>

Previous announcement:  
November 11<sup>th</sup>, 2013



# Cautionary Statement with respect to Forward-Looking Statements

## Disclaimer:

- ◆ This presentation data contains “forward-looking statements” that are based on current best available information and policies.
- ◆ There are various factors such as world economic conditions and semiconductor/automobile market conditions which will directly and indirectly impact the Company’s results in the future.
- ◆ As a result, future outcomes may differ from those projected in this presentation.



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