

**TOKYO SEIMITSU CO., LTD.**

2968-2 Ishikawa machi, Hachioji City  
Tokyo 192-8515 Japan  
Tel: +81-(0)42-642-1701



May 28<sup>th</sup>, 2020

**(Correction) (Presentation Material) Earnings Call for FY2020/3**

Company name: TOKYO SEIMITSU CO., LTD.

(Stock code: 7729, Tokyo Stock Exchange 1<sup>st</sup> Section)

Representative: Hitoshi Yoshida, President and CEO

Inquiries: Koichi Kawamura, Representative Director and CFO (Tel: +81-(0)42-642-1701)

TOKYO SEIMITSU CO., LTD (the Company) announces today that it has correction to the presentation material named “Earnings Call for FY2020/3” released on May 11<sup>th</sup>, 2020.

**1. Reason for correction**

The Company confirmed that there were errors in the document therefore corrected.

**2. Details of correction**

Please refer to the attached description. Corrections are underlined.

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(Page 43, Statements of Income)

< Before correction >

<b>Statements of Income</b>													
(BJPY)	Fiscal Year				Quarter								
	FY2017/3	FY2018/3	FY2019/3	FY2020/3	FY2019/3				FY2020/3				
					1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Net Sales	77.792	88.194	101.520	87.927	19.841	31.353	23.727	26.598	17.962	24.031	22.233	23.698	
Cost of goods sold	48.152	53.818	60.430	53.452	11.933	18.926	13.614	15.954	10.862	14.687	13.357	14.544	
Gross Profit on Sales	29.640	34.375	41.090	34.474	7.907	12.426	10.112	10.644	7.100	9.344	8.876	9.154	
Selling, general and administrative expenses	15.981	17.092	20.869	22.192	4.773	5.309	5.331	5.454	5.297	5.557	5.499	5.387	
Operating profit	13.659	17.283	20.221	12.282	3.134	7.116	4.780	5.190	1.802	3.786	3.376	3.317	
Non-operating income	0.318	0.170	0.688	0.255	0.235	0.303	0.029	0.121	0.131	0.078	0.102	-0.057	
Non-operating expenses	0.112	0.138	0.104	<u>0.176</u>	0.014	0.008	0.011	0.069	0.038	0.018	0.051	<u>0.067</u>	
Recurring Profit	13.864	17.316	20.805	<u>12.361</u>	3.354	7.411	4.798	5.241	1.895	3.846	3.426	<u>3.192</u>	
Extraordinary gains	0.583	0.004	0.058	0.057	0.002	-	-	0.055	0.002	0.010	0.043	0.001	
Extraordinary losses	0.032	0.002	0.419	1.712	-	-	-	0.419	-	-	0.042	1.669	
Profit before income taxes and minority interests	14.415	17.318	20.443	<u>10.706</u>	3.357	7.411	4.798	4.877	1.897	3.856	3.427	<u>1.524</u>	
Total Income tax and others	4.464	4.542	5.719	3.598	0.790	2.056	1.290	1.582	0.505	1.009	1.153	0.930	
Net Profit attributable to Owners of the Parent	9.909	12.717	14.665	<u>7.157</u>	2.551	5.340	3.484	3.288	1.402	2.859	2.281	<u>0.614</u>	
Net Profit per Share (Yen)	239.32	306.41	352.92	<u>171.92</u>	61.43	128.52	83.84	79.12	33.70	68.69	54.80	14.73	
Net Profit per Share (diluted) (Yen)	237.80	304.02	350.23	<u>170.74</u>	-	-	-	-	-	-	-	-	

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< After correction >

<b>Statements of Income</b>													
(BJPY)	Fiscal Year				Quarter								
	FY2017/3	FY2018/3	FY2019/3	FY2020/3	FY2019/3				FY2020/3				
					1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Net Sales	77.792	88.194	101.520	87.927	19.841	31.353	23.727	26.598	17.962	24.031	22.233	23.698	
Cost of goods sold	48.152	53.818	60.430	53.452	11.933	18.926	13.614	15.954	10.862	14.687	13.357	14.544	
Gross Profit on Sales	29.640	34.375	41.090	34.474	7.907	12.426	10.112	10.644	7.100	9.344	8.876	9.154	
Selling, general and administrative expenses	15.981	17.092	20.869	22.192	4.773	5.309	5.331	5.454	5.297	5.557	5.499	5.387	
Operating profit	13.659	17.283	20.221	12.282	3.134	7.116	4.780	5.190	1.802	3.786	3.376	3.317	
Non-operating income	0.318	0.170	0.688	0.255	0.235	0.303	0.029	0.121	0.131	0.078	0.102	-0.057	
Non-operating expenses	0.112	0.138	0.104	<u>0.177</u>	0.014	0.008	0.011	0.069	0.038	0.018	0.051	<u>0.068</u>	
Recurring Profit	13.864	17.316	20.805	<u>12.360</u>	3.354	7.411	4.798	5.241	1.895	3.846	3.426	<u>3.191</u>	
Extraordinary gains	0.583	0.004	0.058	0.057	0.002	-	-	0.055	0.002	0.010	0.043	0.001	
Extraordinary losses	0.032	0.002	0.419	1.712	-	-	-	0.419	-	-	0.042	1.669	
Profit before income taxes and minority interests	14.415	17.318	20.443	<u>10.705</u>	3.357	7.411	4.798	4.877	1.897	3.856	3.427	<u>1.523</u>	
Total Income tax and others	4.464	4.542	5.719	3.598	0.790	2.056	1.290	1.582	0.505	1.009	1.153	0.930	
Net Profit attributable to Owners of the Parent	9.909	12.717	14.665	<u>7.156</u>	2.551	5.340	3.484	3.288	1.402	2.859	2.281	<u>0.613</u>	
Net Profit per Share (Yen)	239.32	306.41	352.92	<u>171.89</u>	61.43	128.52	83.84	79.12	33.70	68.69	54.80	14.73	
Net Profit per Share (diluted) (Yen)	237.80	304.02	350.23	<u>170.72</u>	-	-	-	-	-	-	-	-	

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