

Earnings Conference for FY2026/3 3Q

2026/02/06

TOKYO SEIMITSU CO., LTD.

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- **Cautionary Statement with respect to Forward-Looking Statements** : This presentation data and information verbally provided contain "forward-looking statements" that are based on current best available information and policies. There are various factors such as world economic conditions and semiconductor/automobile market conditions which will directly and indirectly impact the Company's results in the future. As a result, future outcomes may differ from those projected in this presentation.
- **Wordings and Data in presentation** : Unless otherwise noted, "SPE" denotes our Semiconductor Production Equip. Segment, "Metrology (or Metr.)" denotes our Metrology Equip. Segment, and "Net profit" denotes Net profit attributable to owner of the parent.
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FY2026/3 3Q Business Results

9 months' Sales reached a new peak, with operating profit, recurring profit, and orders each increased YoY

Company-Wide results (B.JPY)		FY2025/3 1-3Q	FY2026/3 1-3Q	YoY
Orders		110.4	117.3	+6%
Sales		103.1	113.0	+10%
Operating profit (OP)		19.1	20.9	+10%
(OP Margin) (OPM)		(19%)	(19%)	+0pt
Recurring profit		19.8	21.7	+10%
Net profit		18.1	14.1	-22%
R&D		7.6	8.5	+12%
Capex		6.4	8.4	+32%
Depreciation		3.8	4.1	+8%
Segment Results		1-3Q	1-3Q	YoY
SPE	Orders	81.2	87.3	+8%
	Sales	77.4	86.8	+12%
	OP	15.6	17.7	+13%
	(OPM)	(20%)	(20%)	+0pt
Metr.	Orders	29.2	30.0	+3%
	Sales	25.8	26.2	+2%
	OP	3.5	3.3	-7%
	(OPM)	(14%)	(12%)	-1pt

- Hello everyone, I am Koizumi, CFO of Tokyo Seimitsu. Thank you very much for your continued support.
- Let me explain our business performance for the third quarter (3Q) of FY2026/3.
- First, on page 2, regarding the accumulated 3Q results, shipments and installations progressed mostly as planned in both the Semiconductor Production Equipment (SPE) and Metrology Equipment segments. As a result, sales exceeded the previous peak for 9 months' period. Consequently, both operating profit (OP) and recurring profit increased year-over-year (YoY). However, net profit decreased due to extraordinary losses incurred in the 2Q.
- Orders during the same period also increased YoY.
- The results by segment is as shown in the bottom row.

FY2026/3 3Q Quarterly Results

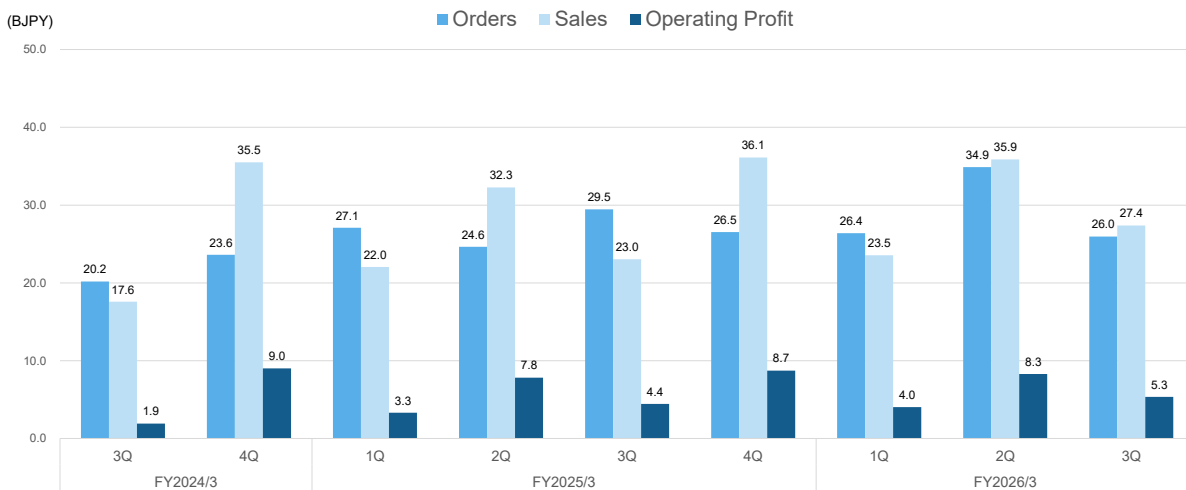
Sales and operating profit increased YoY, while orders decreased but remained at a high level

Company-Wide results (BJPY)		FY2025/3				FY2026/3			QoQ	YoY
		1Q	2Q	3Q	4Q	1Q	2Q	3Q		
Orders		37.4	33.7	39.2	35.3	35.9	44.7	36.6	-18%	-7%
Sales		29.6	41.8	31.7	47.4	30.9	46.2	35.9	-22%	+13%
Operating profit (OP)		4.1	9.3	5.7	10.6	4.6	10.1	6.2	-39%	+10%
(OP Margin) (OPM)		(14%)	(22%)	(18%)	(22%)	(15%)	(22%)	(17%)	-5pt	-1pt
Recurring profit		4.3	8.8	6.6	10.1	4.5	10.5	6.7	-36%	+2%
Net profit		3.6	10.0	4.6	7.5	3.2	6.4	4.5	-29%	-1%
R&D		2.3	2.8	2.5	2.8	2.5	3.0	2.9	-3%	+16%
Capex		2.8	1.2	2.4	3.9	2.5	4.4	1.5	-66%	-38%
Depreciation		1.2	1.3	1.3	1.3	1.2	1.4	1.4	-1%	+9%
Segment Results		1Q	2Q	3Q	4Q	1Q	2Q	3Q	QoQ	YoY
SPE	Orders	27.1	24.6	29.5	26.5	26.4	34.9	26.0	-26%	-12%
	Sales	22.0	32.3	23.0	36.1	23.5	35.9	27.4	-24%	+19%
	OP	3.3	7.8	4.4	8.7	4.0	8.3	5.3	-36%	+20%
	(OPM)	(15%)	(24%)	(19%)	(24%)	(17%)	(23%)	(20%)	-4pt	+0pt
Metr.	Orders	10.3	9.1	9.8	8.7	9.5	9.8	10.7	+9%	+9%
	Sales	7.6	9.5	8.7	11.3	7.3	10.3	8.5	-17%	-2%
	OP	0.8	1.5	1.2	1.9	0.5	1.8	0.9	-53%	-29%
	(OPM)	(10%)	(16%)	(14%)	(17%)	(7%)	(18%)	(10%)	-8pt	-4pt

- Page 3 shows the results for the 3Q (the three-month period from October to December).
- Regarding the overall company results in the upper section, while sales and profit decreased quarter-over-quarter (QoQ) due to cyclical movements, both sales and operating profit increased YoY. Furthermore, recurring profit and below remained mostly unchanged YoY, as the prior year included foreign exchange gains.
- The results by segment is as shown in the bottom row.

SPE Segment Quarterly Trend

3Q order was mostly in line with the expectation, with HPC-related incl. generative AI demand remaining solid (Decreased from Q2, which received high-level orders for HBM)



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- Page 4 shows the quarterly trends in SPE orders, sales, and OP. I will explain about the orders.
- On the right side, orders for the 3Q, Oct-Dec period were ¥26.0B, landing broadly in-line with company's expectation. While this represents a QoQ decrease due to the large amount of HBM probe order in the 2Q, demand for HPC-related, including generative AI demand remained robust. Specifically, demand for probes in both memory and logic, as well as for grinders used in AI packaging processes, remained firm tone.
- Note that effective from this presentation, information provided verbally but deemed highly significant such as demand for HPC-related including generative AI, and breakdowns by product previously explained in the main pages have been added/moved to the supplementary data section starting on page 12 of this presentation. Please refer to these materials as well.

Metrology Segment Quarterly Trend

3Q order beat previous peaks and exceeded company's outlook (acquired aerospace and defense-related demand)



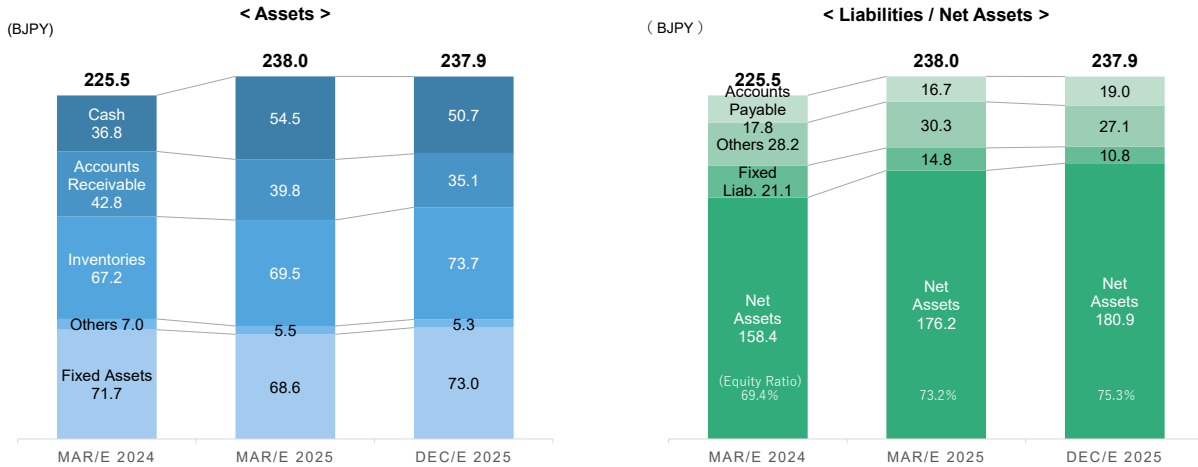
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- Page 5 shows the quarterly trends in Metrology segment orders, sales, and OP. I will explain about the orders as well as SPE.
- 3Q orders were ¥10.7B, marking a new quarterly peak. Amid a stable replacement demand, order increased thanks to orders in the aerospace and defense sectors areas that the Company believes as growth domains, and growing demand related to hybrid vehicles.
- The information regarding Metrology is also provided in the supplementary data section.

Balance Sheet

Total asset remained flat amid increases in fixed assets and inventory, and decrease in accounts receivable

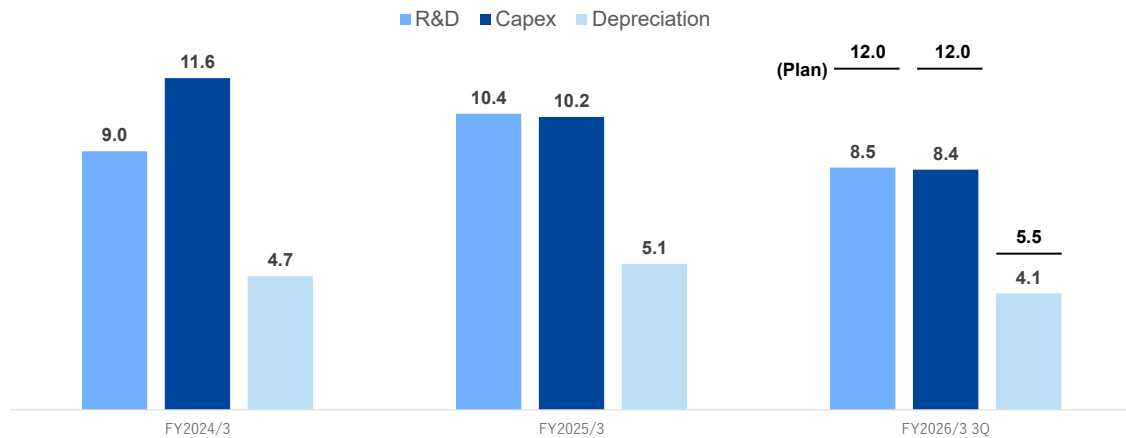


- Page 6 explains the balance sheet.
- Total assets at the end of December 2025 amounted to ¥237.9B, mostly the same level as at the end of the FY2025/3.
- On the assets section on the left, fixed assets increased due to factors such as the launch of new factory. Inventories also increased for upcoming shipment increases for 4Q and onward. On the other hand, accounts receivable decreased due to efforts to shorten collection cycles.
- On the right side, the liabilities and net assets section shows a reduction in liabilities due to the repayment of a part of long-term debt during the October-December period. As a result, the equity ratio at the end of December was 75.3%.

R&D, Capex and Depreciation

Progress remains largely on track through the 3Q. No changes to the FY2026/3 plan

(BJPY)



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- Page 7 shows the results for R&D, Capex, and depreciation.
- The bar graph shows the results. On the right, the accumulated 3Q results for FY2026/3 were generally progressed as per planned.
- The horizontal line shows the full-year plan for FY2026/3. There are no changes from the plan announced in November.
- This concludes the explanation of the results for the FY2026/3 3Q.
- My explanation is all for now. Next, CEO Kimura will explain our forecast and outlook.

Premises of FY2026/3 Forecast and our view for FY2027/3 (Blue: changed by Feb.)

FY2026/3 Sales & Profits

SPE : Continued contribution to sales from HPC-related including Gen.AI.

Metr. : Remain at a high level, particularly solid 2H demand in aerospace and defense

Profits : Proceed gross-cost reduction activities amid rising cost of goods and expenses

FY2026/3 Order Trend

SPE : Continued High-level HPC orders are expected

Metr. : Continue to capture business opportunities in aerospace and defense, in addition to replacement investments and charge/discharge testing systems

Our view for FY2027/3

SPE : A high-level of HPC-related including Gen.AI demands continue to drive growth, also “Hybrid Bonding” to contribute

- Sales to be 1H < 2H, with FY sales to increase YoY aligning market growth, 1H order to increase HoH
- A scenario “Hybrid Bonding grinders to contribute to earnings from the FY2027/3 2H onwards” remains unchanged

Metr. : A gradual growth will continue through renewal investments, aerospace/defense demands, and market's recovery

Profits : Enhancing products' value and absorbing cost pressures (Aiming to improve margins in line with the MTP^(*))

(*) MTP: Mid-term business plan for FY2026/3-FY2028/3
https://www.accretech.com/en/ir/library/presentation/main/07/teaserItems1/01/linkList/00/link/MTP_2025_E_2.pdf

- Hello, I am Kimura, President and CEO. I will now explain FY2026/3 forecast and outlook.
- First, page 8. Sales and profit premises in the upper section, and order in the middle section have not changed from the November. Shipments for HPC-related, including Gen AI, are expected to continue driving sales and profits. The Company anticipates very strong sales in the 4Q.
- The lower section shows our view for FY2027/3. HPC-related, including Gen AI demand, is likely to drive SPE business as well as this fiscal year. Our internal business plan for FY2027/3 is currently being formulated, but we foresee 2H sales to be bigger than 1H, resulting in FY sales growth in line with market growth. 1H orders, that to drive such growth, is likely to increase HoH, mainly for HPC. The Company also expects grinders businesses for hybrid bonding to contribute to orders in the FY2027/3 2H onwards.
- For Metrology, the Company continues to pursue business expansion through renewal investments, and capturing demands in new fields such as aerospace/defense. Including recovery trend across the manufacturing market, a moderate growth through FY2027/3 can be expected.
- Profitability remains a major challenge. The Company aims to enhance product value and expand top-line, while also improving cost efficiency to bring our profit margin closer to the targets set in our MTP.

FY2026/3 Forecast

Full Year guidance, previously announced 4th Nov. 2025, has been revised
(based on 4Q shipment/sales/expenses plan)

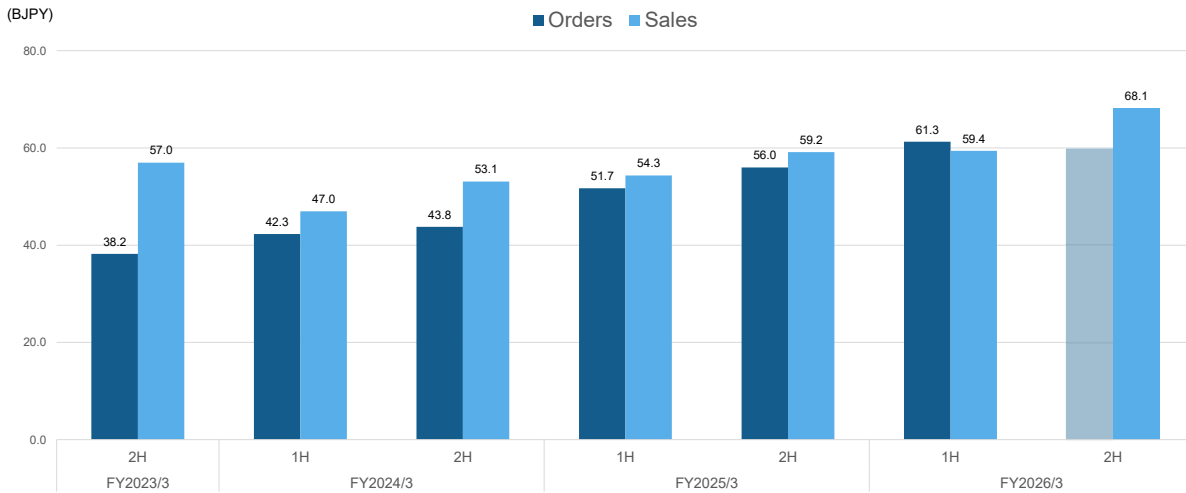
Forex assumption: ¥140 / US\$ (unchanged) (Forex impact is minimal: High ratio of Yen-based businesses)

Company-Wide results (BJPY)	FY2025/3				FY2026/3(f)				Vs. PrevFcst	YoY
Orders	145.6				-				-	-
Sales	150.5				165.0				+10	+10%
Operating profit	29.7				32.0				+5	+8%
(OP Margin)	(20%)				(19%)				± 0pt	-0pt
Recurring profit	29.9				32.0				+5	+7%
Net profit	25.6				21.5				+10	-16%
R&D	10.4				12.0				± 0	+16%
Capex	10.2				12.0				± 0	+17%
Depreciation	5.1				5.5				± 0	+8%
Segment Results	FY2025/3 1Q	2Q	3Q	4Q	FY2026/3 1Q	2Q	3Q	4Q(f)	Vs. PrevFcst	
SPE	22.0	32.3	23.0	36.1	23.5	35.9	27.4	40.7	+0.5	
Metr.	7.6	9.5	8.7	11.3	7.3	10.3	8.5	11.3	+0.5	
Dividend per share (JPY)	253				222				-	-31

- Page 9 explains the revised forecast for FY2026/3.
- Following our assessment of the production and shipment for the 4Q, along with the projected expenses, a slight upward revision of the forecast previously announced in November seemed to be highly feasible. Consequently, the Company has revised its sales forecast upwards by ¥0.5B for both the SPE and Metrology Equipment segment, and by ¥1.0B for the entire company.
- Accordingly, the Company has raised its Operating and Recurring profits guidance by ¥0.5B each, and the net profit upwards by ¥1.0B.
- Full year per share dividend remains unchanged.
- Of note, Assumed exchange rate has no change(¥140 per US dollar). At present, we estimate that the impact of exchange rate fluctuations on business results will be minimal.

SPE Sales/Orders incl. Forecasts

FY2026/3 2H orders are expected to slightly increase YoY (Partly reactionary decrease from the strong 1H order)



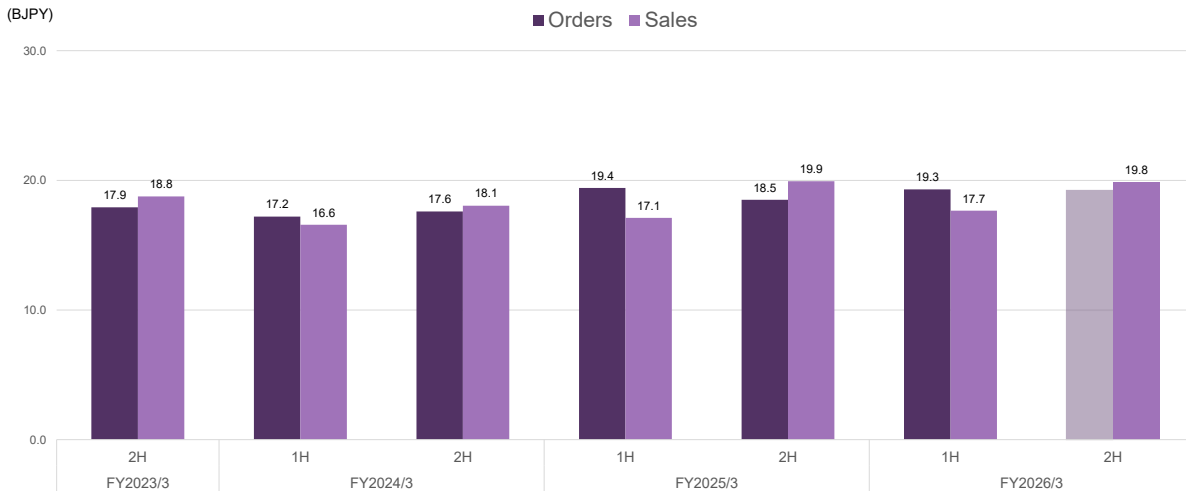
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- Page 10 shows forecasts of SPE's sales and orders per fiscal half.
- FY2026/3 2H orders are expected to remain flat YoY.
- The Company anticipates the demands toward HPC-related, including Gen. AI to continue to be the main driver.
- Outlook of product composition ratio for FY2026/3 2H is; In sales/orders, Mid-60% for Probers, and Mid-30% for Assembly machines.

Metrology Sales/Orders incl. Forecasts

FY2026/3 2H orders are expected to remain flat YoY



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- Page 11 shows forecasts of Metrology's sales and orders per fiscal half.
- There is no change from the November forecast, FY2026/3 2H orders are expected to remain flat YoY
- Outlook of product composition ratio for FY2026/3 2H is ; in sales, 70% for Measuring Instruments, Mid-20% for Automatic Gauges, remainder for Battery Testing systems. In orders, Low-60% for Measuring Instruments, High-20% for Automatic Gauges, remainder for Battery Testing systems.
- That concludes my explanations. Thank you for your attention.

質疑応答 / Q&A

Supplementary Data - 生成AIを含むHPC / HPC-related business incl. Gen.AI

<売上高/Sales>

(前半期比増減率 / HoH Changes)	2025年度上期 FY2026/3 1H	2025年度下期予(11月予) FY2026/3 2H e (as of Nov.)	2025年度下期予(2月予) FY2026/3 2H e (as of Feb.)
生成AIを含むHPC 全体 HPC-related incl. Gen. AI	前半期比 +55% HoH	前半期比 +66% HoH	前半期比 +34% HoH
うちロジック (生成AIを含む) of which Logic (incl. Gen AI)	前半期比 +81% HoH	前半期比 +4% HoH	前半期比 +28% HoH
うちHBM of which HBM	前半期比 +28% HoH	前半期比 +158% HoH	前半期比 +45% HoH
SPE売上高に占めるHPC関連の割合 HPC-related proportion of total SPE sales	30%強 / Low 30%	40%半ば / Mid-40%	30%後半 / High-30%

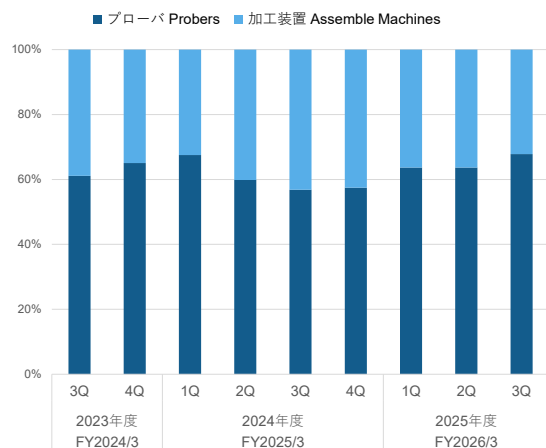
<受注高/Orders>

(前半期比増減率 / HoH Changes)	2025年度上期 FY2026/3 1H	2025年度下期予(11月予) FY2026/3 2H e (as of Nov.)	2025年度下期予(2月予) FY2026/3 2H e (as of Feb.)
生成AIを含むHPC 全体 HPC-related incl. Gen. AI	前半期比 +24% HoH	前半期比 -12% HoH	前半期比 +4% HoH
うちロジック (生成AIを含む) (*) of which Logic (incl. Gen AI) (*)	前半期比 -11% HoH	前半期比 +28% HoH	前半期比 +79% HoH
うちHBM of which HBM	前半期比 +65% HoH	前半期比 -37% HoH	前半期比 -44% HoH
SPE受注高に占めるHPC関連の割合 HPC-related proportion of total SPE orders	40%	30%半ば / Mid-30%	40%強 / Low-40%

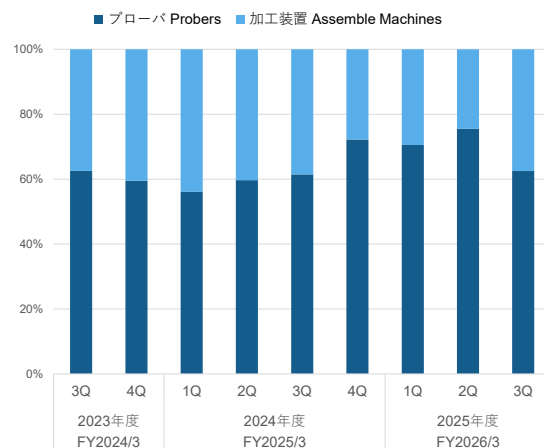
- 変動が大きいため、四半期別の開示は行っておりません。 Due to significant volatilities, the Company does not provide quarterly forecasts.
- 『生成AIを含むHPC全体』は、「うちロジック(生成AIを含む)」および「うちHBM」の合計です。「うちロジック(生成AIを含む)」には、ロジックデバイス向けプローバやAIパッケージング向けの加工装置の需要が含まれています。なお、当社は製品の特性上、検査や加工がおこなわれる半導体デバイスの種別を特定することが困難であることから、生成AIに限定した分類は行っておりません。*HPC-related incl. Gen.AI" represents the sum of 'of which Logic (incl. Gen.AI)' and 'of which HBM'. The 'of which Logic (incl. Gen. AI)' encompasses businesses for probers for logic devices and assembly equipment for AI packaging. Note that due to the nature of our products, it is difficult to identify the specific types of semiconductor devices undergoing inspection or processing; consequently, the Company does not undertake classification limited solely to Generative AI.

Supplementary Data - 製品別構成比 半導体 / SPE Segment per Product

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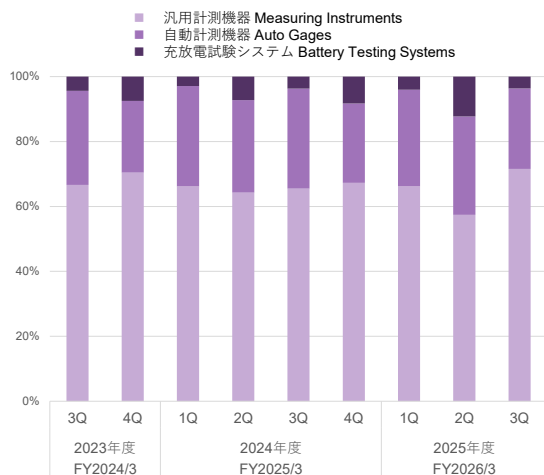


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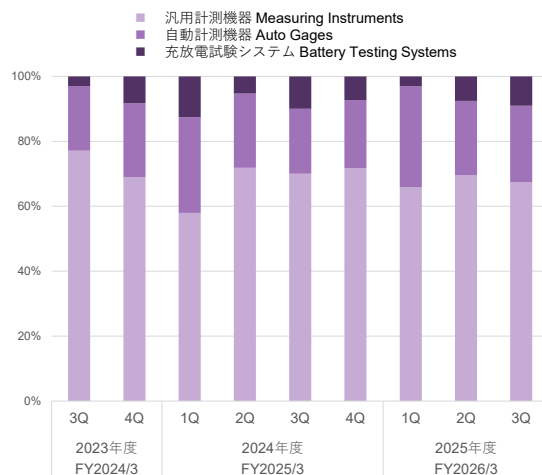


Supplementary Data - 製品別構成比 計測 / Metrology Segment per Product

<売上高 Sales>

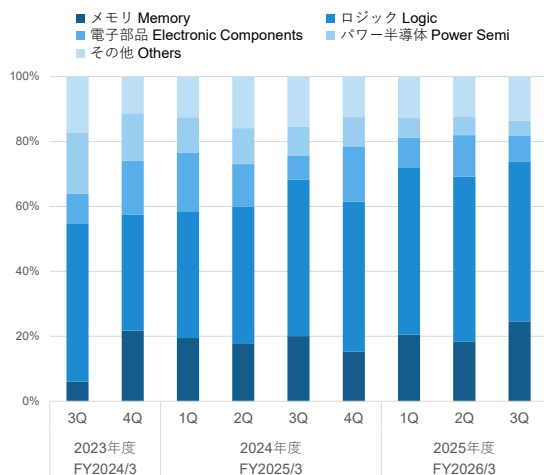


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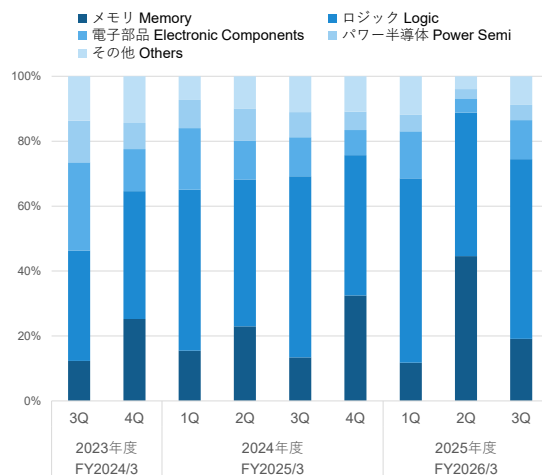


Supplementary Data - アプリ別構成比 半導体 / SPE Segment per Application

<売上高 Sales>

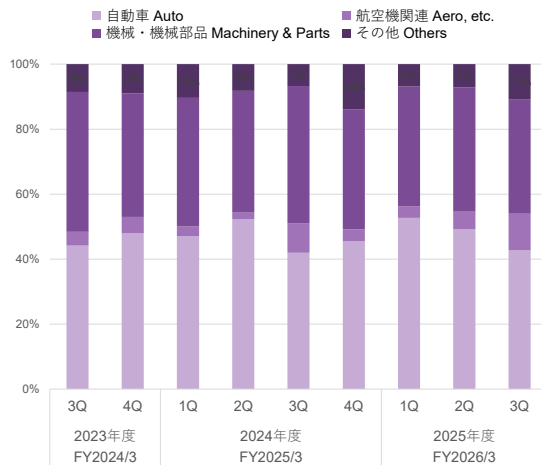


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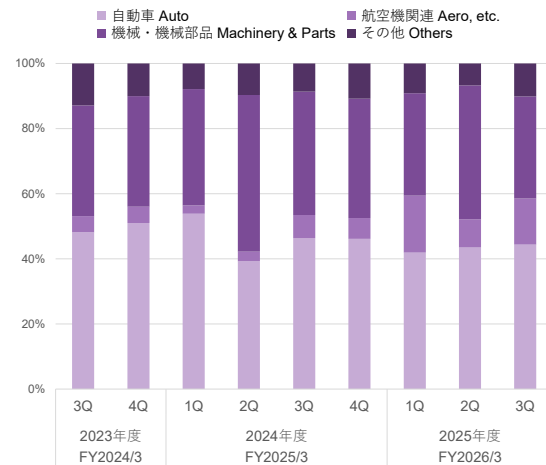


Supplementary Data - アプリ別構成比 計測 / Metrology Segment per Application

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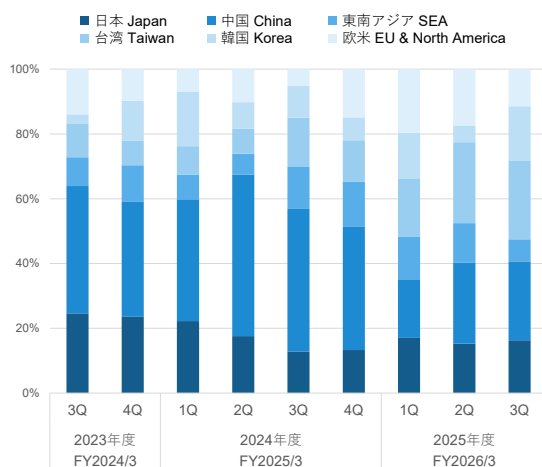


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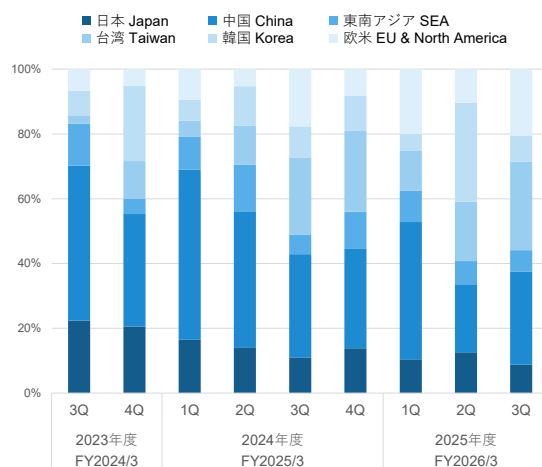


Supplementary Data - 地域別構成比 半導体 / SPE per Region

<売上高 Sales>



<受注高 Orders>



Supplementary Data - 地域別構成比 計測 / Metrology per Region



(注) 取引顧客の国籍による分類です。日本向け売上高・受注高には、第3国への輸出案件が含まれています。This data classifies based on customers' nationality. Sales and orders for Japan include export transactions to third countries.

Supplementary Data - セグメント別業績推移 / Segment

(百万円) Million Yen		会計期間 Fiscal Year				四半期 Quarter							
		2022年 3月期 FY2022/3	2023年 3月期 FY2023/3	2024年 3月期 FY2024/3	2025年 3月期 FY2025/3	2025年3月期 FY2025/3				2026年3月期 FY2026/3			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上 増減	半導体 SPE	152,896	99,366	86,082	107,713	27,081	24,631	29,456	26,544	26,378	34,945	25,965	
	計測 Metr.	33,159	36,960	34,802	37,917	10,336	9,082	9,781	8,717	9,523	9,786	10,661	
	合計 Total	186,056	136,326	120,885	145,631	37,417	33,713	39,237	35,262	35,901	44,732	36,627	
バック ログ増減	半導体 SPE	102,370	89,371	75,398	69,630	80,433	72,785	79,205	69,630	72,466	71,541	70,134	
	計測 Metr.	9,904	12,428	12,606	13,470	15,362	14,911	16,031	13,470	15,660	15,123	17,257	
	合計 Total	112,274	101,799	88,004	83,101	95,796	87,697	95,236	83,101	88,127	86,664	87,391	
売上 増減	半導体 SPE	101,145	112,365	100,055	113,481	22,046	32,280	23,036	36,118	23,542	35,870	27,372	
	計測 Metr.	29,556	34,436	34,624	37,053	7,580	9,532	8,661	11,278	7,333	10,323	8,528	
	合計 Total	130,702	146,801	134,680	150,534	29,626	41,812	31,698	47,397	30,876	46,194	35,900	
オペ レーション 増減	半導体 SPE	24,698	29,866	19,899	24,311	3,314	7,824	4,449	8,722	4,031	8,297	5,347	
	計測 Metr.	3,628	4,628	5,408	5,392	768	1,497	1,220	1,905	549	1,838	867	
	合計 Total	28,327	34,494	25,307	29,703	4,083	9,322	5,670	10,627	4,581	10,136	6,214	
オペ レーション 増減	半導体 SPE	24.4%	26.6%	19.9%	21.4%	15.0%	24.2%	19.3%	24.1%	17.1%	23.1%	19.5%	
	計測 Metr.	12.3%	13.4%	15.6%	14.6%	10.1%	15.7%	14.1%	16.9%	7.5%	17.8%	10.2%	
	合計 Total	21.7%	23.5%	18.8%	19.7%	13.8%	22.3%	17.9%	22.4%	14.8%	21.9%	17.3%	

Supplementary Data - 損益計算書 / Income Statement

(百万円) Million Yen	会計期間 Fiscal Year				四半期 Quarter							
	2022年 3月期 FY2022/3	2023年 3月期 FY2023/3	2024年 3月期 FY2024/3	2025年 3月期 FY2025/3	2025年3月期 FY2025/3				2026年3月期 FY2026/3			
					1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 Net Sales	130,702	146,801	134,680	150,534	29,626	41,812	31,698	47,397	30,876	46,194	35,900	
売上原価 Cost of goods sold	77,694	84,967	79,917	88,081	17,753	24,757	17,960	27,609	18,468	27,411	21,063	
売上総利益 Gross Profit on Sales	53,008	61,834	54,762	62,453	11,873	17,054	13,738	19,787	12,407	18,783	14,837	
販売費および一般管理費 Selling, general and administrative expenses	24,681	27,339	29,454	32,750	7,790	7,732	8,067	9,159	7,825	8,647	8,622	
営業利益 Operating profit	28,327	34,494	25,307	29,703	4,083	9,322	5,670	10,627	4,581	10,136	6,214	
営業外収益 Non-operating income	987	965	1,404	921	287	39	539	55	133	309	609	
営業外費用 Non-operating expenses	153	162	259	684	41	531	-422	534	252	-69	84	
経常利益 Recurring Profit	29,160	35,297	26,453	29,939	4,329	8,829	6,632	10,148	4,462	10,515	6,739	
特別利益 Extraordinary gains	390	103	824	4,493	10	4,483	0	0	3	85	105	
特別損失 Extraordinary losses	34	2,099	21	158	-	-	157	0	-	2,103	-	
税引前利益 Profit before income taxes and minority interests	29,516	33,301	27,255	34,275	4,339	13,312	6,474	10,148	4,465	8,498	6,844	
法人税等合計 Total Income tax and others	8,132	9,607	7,791	8,531	754	3,310	1,870	2,596	1,228	2,090	2,268	
非支配株主に帰属する四半期純利益 Net Profit attributable to minority interests	57	62	84	106	31	6	29	39	7	25	39	
親会社株主に帰属する当期純利益 Net Profit attributable to Owners of the Parent	21,326	23,630	19,378	25,637	3,554	9,996	4,574	7,512	3,229	6,382	4,536	
1株当たり当期純利益(円) Net Profit per Share (Yen)	522.52	581.33	480.49	633.75	87.89	247.09	113.07	185.67	79.77	157.32	112.74	
潜在株式調整後 1株当たり当期純利益(円) Net Profit per Share (diluted) (Yen)	517.51	575.62	475.42	628.31	-	-	-	-	-	-	-	

Supplementary Data - 貸借対照表 / Balance Sheet

(百万円) (Million Yen)		2023年3月期 FY2023/3	2024年3月期 FY2024/3	2025年3月期 FY2025/3	2026年3月期(3Q末) FY2026/3(3Q)
流動資産 Current Assets	現金及び預金 Cash and cash equivalents	40,080	36,782	54,541	50,680
	売上債権※1 Accounts Receivable※1	43,403	42,801	39,809	35,089
	棚卸資産 Inventories	53,482	67,225	69,513	73,717
	その他 Others	7,005	7,022	5,477	5,335
	合計 Total	143,972	153,831	169,341	164,823
固定資産合計 Total Fixed Assets		65,060	71,693	68,610	73,043
総資産 Total Assets		209,032	225,524	237,952	237,866
流動負債 Current Liabilities	買入債務※2 Accounts Payable※2	22,359	17,845	16,665	18,982
	その他 Others	28,588	28,156	30,268	27,108
	合計 Total	50,947	46,002	46,933	46,091
固定負債合計 Total long-term liabilities		12,057	21,094	14,789	10,837
負債合計 Total Liabilities		63,004	67,097	61,723	56,929
純資産合計 Total Net Assets		146,028	158,427	176,229	180,937
負債・純資産合計 Total Liabilities and Net Assets		209,032	225,524	237,952	237,866
有利子負債合計 Total interest-bearing debt		14,191	25,171	20,084	15,720
自己資本比率 Equity Ratio(%)		69.0%	69.4%	73.2%	75.3%
自己資本利益率 ROE(%)		17.3%	12.9%	15.5%	-

※1: 電子記録債権、契約資産を含む
Incl. Electronically recorded monetary claims

※2: 電子記録債務を含む
Incl. Electronically recorded obligations-operating

Supplementary Data - 各種費用, キャッシュフロー/ Expenses and

(百万円) (Million Yen)	2023年3月期 FY2023/3	2024年3月期 FY2024/3	2025年3月期 FY2025/3	2026年3月期(3Q末) FY2026/3(3Q)
研究開発費 R&D expenses	8,542	9,042	10,354	8,473
設備投資 Capex	9,725	11,602	10,245	8,402
減価償却費 (のれんの償却を除く) Depreciation (excl. Amortization of goodwill)	3,832	4,673	5,105	4,073

(百万円) (Million Yen)	2023年3月期 FY2023/3	2024年3月期 FY2024/3	2025年3月期 FY2025/3	2025年3月期(上期) FY2026/3 1H
営業活動によるキャッシュフロー Cash flows from operating activities	1,000	4,892	28,824	16,837
投資活動によるキャッシュフロー Cash flows from investing activities	-8,421	-10,563	2,541	-7,337
フリーキャッシュフロー Free cash flows	-7,421	-5,671	31,365	9,500
財務活動によるキャッシュフロー Cash flows from financing activities	-2,174	1,616	-13,991	-8,498
現金及び現金同等物に係る換算差額等 Adjustments	625	755	404	-158
現金及び現金同等物の期末残高 Cash and cash equivalents at the end of year	40,036	36,736	54,516	55,359

(人数) (# of People)	2023年3月期 FY2023/3	2024年3月期 FY2024/3	2025年3月期 FY2025/3	2026年3月期(3Q末) FY2026/3(3Q)
正社員合計 Total regular employees	2,468	2,658	2,767	2,889
臨時従業員 年間平均雇用人員数 (※1) Average number of part-time employees, not included in the above figure	1,258	1,225	1,258	1,361
従業員合計 (※1) Number of employees	3,726	3,883	4,025	4,250

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※1: 従前の補足資料では、臨時従業員数の期末の実数を表記しておりましたが、年間平均数に改めております。また従業員合計は、正社員合計人数と、期間平均臨時従業員数の単純合算です。
In previous supplementary documents, the number of temporary employees was given as the actual number at the end of each fiscal term. However, this has been revised to the average number for each period. Therefore, "Number of employees" is a simple sum of the total number of regular employees and the average number of temporary employees during the period.

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